



To: Bill Powell
Assistant Superintendent of Support Services

From: Severin Castro
Director of Purchasing

Date: January 10, 2019

Re: Printing Services
Annual Contract #19-02-4660

The following bids were received and opened at 3:00 p.m., Tuesday, December 11, 2018 as advertised and specified in documents concerning **Annual Contract #19-02-4660 Printing Services**. The bids received are located on pages 2-5.

- ^a Primary vendor award.
- ^b Secondary vendor award.
- ^c Tertiary vendor award.
- ^d Bid price has been converted to specified unit price.
- ^e Recommendation based on overall low bidder for like items.

Recommendation: Airline Graphics
Brunswick Press, Inc.
Chas P. Young
Mayer Enterprises, dba BCT
Rydin Decal (Dri-Stick Decal Corp.)
The Print Center @ Region 4 (Region 4 Education Service Center)
Tristar Web Graphics
Tumbry Printing & Office Supplies, Inc.
Weldon, Williams & Lick, Inc.

Funding: Activity Funds, M & O Funds

Estimated Expenditure: \$350,000.00

Contract Term: February 1, 2019 - January 31, 2020

Renewal: 2 Years

ol

Line 1 Miscellaneous Printing Services - Percent Discount

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Airline Graphics</u>	<u>0</u>
<u>Brunswick Press, Inc.</u>	<u>0</u>
<u>Mayer Enterprises, dba BCT</u>	<u>10</u>
<u>Rydin Decal (Dri-Stick Decal Corp.)</u>	<u>0</u>
<u>The Print Center @ Region 4 (Region 4 Education Service Center)</u>	<u>0</u>
<u>Tumbry Printing & Office Supplies, Inc.</u>	<u>10</u>
<u>Weldon, Williams & Lick, Inc.</u>	<u>0</u>

Line 2 General Bindery/Finishing, Program – 20 signatures 11" x 17" on 80# gloss text plus covers. Vendor shall collate, fold, saddle stitch and trim. (Qty 250)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Airline Graphics</u>	250	EACH	<u>\$1.20</u> ^a
<u>The Print Center @ Region 4 (Region 4 Education Service Center)</u>	250	EACH	<u>\$1.20</u> ^{b, d, e}
<u>Brunswick Press, Inc.</u>	250	EACH	<u>\$1.70</u> ^c
Tumbry Printing & Office Supplies, Inc.	250	EACH	\$13.54

Line 3 General Bindery/Finishing, Program – 20 signatures 11" x 17" on 80# gloss text plus covers. Vendor shall collate, fold, saddle stitch and trim. (Qty 500)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Airline Graphics</u>	500	EACH	<u>\$0.67</u> ^a
<u>Brunswick Press, Inc.</u>	500	EACH	<u>\$0.90</u> ^b
<u>The Print Center @ Region 4 (Region 4 Education Service Center)</u>	500	EACH	<u>\$1.20</u> ^{c, d}
Tumbry Printing & Office Supplies, Inc.	500	EACH	\$12.98

Line 4 General Bindery/Finishing, Program – 20 signatures 11" x 17" on 80# gloss text plus covers. Vendor shall collate, fold, saddle stitch and trim. (Qty 1000)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Airline Graphics</u>	1,000	EACH	<u>\$0.425</u> ^a
<u>Brunswick Press, Inc.</u>	1,000	EACH	<u>\$0.65</u> ^b
<u>The Print Center @ Region 4 (Region 4 Education Service Center)</u>	1,000	EACH	<u>\$1.20</u> ^{c, d}
Tumbry Printing & Office Supplies, Inc.	1,000	EACH	\$12.83

Line 5 General Bindery/Finishing, Tabs – 250 sets, 5 to a bank = 1 set, printed on 9" x 11" white 110# index. (Qty 250)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Airline Graphics</u>	250	EACH	<u>\$0.236</u> ^a
<u>Brunswick Press, Inc.</u>	250	EACH	<u>\$0.32</u> ^b
Tumbry Printing & Office Supplies, Inc.	250	EACH	\$1.965

Line 6 General Bindery/Finishing, Tabs – 500 sets, 5 to a bank = 1 set, printed on 9" x 11" white 110# index. (Qty 500)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Airline Graphics</u>	500	EACH	<u>\$0.206</u> ^a
<u>Brunswick Press, Inc.</u>	500	EACH	<u>\$0.24</u> ^b
Tumbry Printing & Office Supplies, Inc.	500	EACH	\$1.221

Line 7 General Bindery/Finishing, Tabs – 1000 sets, 5 to a bank = 1 set, printed on 9" x 11" white 110# index. (Qty 1000)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Brunswick Press, Inc.</u>	1,000	EACH	<u>\$0.18</u> ^a
<u>Airline Graphics</u>	1,000	EACH	<u>\$0.19</u> ^b
Tumbry Printing & Office Supplies, Inc.	1,000	EACH	\$0.883

Line 8 General Bindery/Finishing, Tickets - Supplied 4 up to be numbered in one location and perforated for stub and cut to singles (finished size 8½" x 2¾").

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Airline Graphics</u>	1,500	EACH	<u>\$0.0233</u> ^a
<u>Tumbry Printing & Office Supplies, Inc.</u>	1,500	EACH	<u>\$0.047</u> ^b
<u>Brunswick Press, Inc.</u>	1,500	EACH	<u>\$0.075</u> ^c

Line 9 Web Printing Services, Handbook – 88 page, self cover, on newsprint a) Black/black b) Vendor shall fold, saddle stitch and trim to approximate size of 8½" x 11" finished size c) Package, label and delivered to 74 locations.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Brunswick Press, Inc.</u>	150,000	EACH	\$0.20 ^a
<u>Chas P. Young</u>	150,000	EACH	\$0.2157 ^b
<u>Tristar Web Graphics</u>	150,000	EACH	\$0.2444 ^c
Tumbry Printing & Office Supplies, Inc.	150,000	EACH	\$1.40

Line 10 Labels/Pressure Sensitive Services, Circular label - 2½" round (Qty 250), White stock, Printed 250 per roll – permanent adhesive.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Mayer Enterprises, dba BCT</u>	250	ROLL	\$0.24 ^a
<u>Brunswick Press, Inc.</u>	250	ROLL	\$0.42 ^b
<u>Airline Graphics</u>	250	ROLL	\$0.748 ^c
Tumbry Printing & Office Supplies, Inc.	250	ROLL	\$23.26

Line 11 Labels/Pressure Sensitive Services, Circular label - 2½" round (Qty 500), White stock, Printed 500 per roll – permanent adhesive.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Mayer Enterprises, dba BCT</u>	500	ROLL	\$0.14 ^a
<u>Airline Graphics</u>	500	ROLL	\$0.374 ^b
<u>Brunswick Press, Inc.</u>	500	ROLL	\$0.475 ^c
Tumbry Printing & Office Supplies, Inc.	500	ROLL	\$23.80

Line 12 Labels/Pressure Sensitive Services, Circular label - 2½" round (Qty 1000), White stock, Printed 1000 per roll – permanent adhesive.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Mayer Enterprises, dba BCT</u>	1,000	ROLL	\$0.08 ^a
<u>Airline Graphics</u>	1,000	ROLL	\$0.187 ^b
<u>Brunswick Press, Inc.</u>	1,000	ROLL	\$0.47 ^c
Tumbry Printing & Office Supplies, Inc.	1,000	ROLL	\$13.52

Line 13 Printed Forms Services, Snapout – 7" x 8½" Detached (Qty 500) a) Stub runs 8½" way b) 2 part NCR (standard sequence) c) 60 sets per book with wrap-around manila cover (stitched through stubs) d) Number lower right (6-digit number) red ink on part 1 (crash through number on part 2).

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Airline Graphics</u>	500	BOOK	\$2.11 ^a
<u>Brunswick Press, Inc.</u>	500	BOOK	\$3.27 ^b
<u>Chas P. Young</u>	500	BOOK	\$3.68 ^c
Mayer Enterprises, dba BCT	500	BOOK	\$4.25
Tumbry Printing & Office Supplies, Inc.	500	BOOK	\$23.38

Line 14 Printed Forms Services, Snapout – 7" x 8½" Detached (Qty 1000) a) Stub runs 8½" way b) 2 part NCR (standard sequence) c) 60 sets per book with wrap-around manila cover (stitched through stubs) d) Number lower right (6-digit number) red ink on part 1 (crash through number on part 2).

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Airline Graphics</u>	1,000	BOOK	\$2.055 ^a
<u>Brunswick Press, Inc.</u>	1,000	BOOK	\$2.65 ^b
<u>Chas P. Young</u>	1,000	BOOK	\$3.49 ^c
Mayer Enterprises, dba BCT	1,000	BOOK	\$3.95
Tumbry Printing & Office Supplies, Inc.	1,000	BOOK	\$23.38

Line 15 Printed Forms Services, Snapout – 7" x 8½" Detached (Qty 1500) a) Stub runs 8½" way b) 2 part NCR (standard sequence) c) 60 sets per book with wrap-around manila cover (stitched through stubs) d) Number lower right (6-digit number) red ink on part 1 (crash through number on part 2).

SUPPLIER	QTY	UOM	UNIT PRICE
<u>Airline Graphics</u>	1,500	BOOK	<u>\$2.036</u> ^a
<u>Brunswick Press, Inc.</u>	1,500	BOOK	<u>\$2.51</u> ^b
<u>Chas P. Young</u>	1,500	BOOK	<u>\$3.4233</u> ^c
Mayer Enterprises, dba BCT	1,500	BOOK	\$3.80
Tumbry Printing & Office Supplies, Inc.	1,500	BOOK	\$23.38

Line 16 Printed Envelopes Services, Message - 10" x 13" a) Brown 28# Kraft b) Black ink on face and back (different) c) Open end resealable flap d) 6 holes 3/8" through body e) Package and label f) 100 per package.

SUPPLIER	QTY	UOM	UNIT PRICE
<u>Brunswick Press, Inc.</u>	15,000	EACH	<u>\$0.031</u> ^a
<u>Tumbry Printing & Office Supplies, Inc.</u>	15,000	EACH	<u>\$0.15</u> ^b
<u>Chas P. Young</u>	15,000	EACH	<u>\$0.1823</u> ^c
Airline Graphics	15,000	EACH	\$0.207

Line 17 Printed Envelopes Services, 6" x 9" a) White 32# Kraft b) Black ink on one side c) Double thumb cut open end d) Any seam acceptable.

SUPPLIER	QTY	UOM	UNIT PRICE
<u>Tumbry Printing & Office Supplies, Inc.</u>	25,000	EACH	<u>\$0.10</u> ^a
<u>Airline Graphics</u>	25,000	EACH	<u>\$0.113</u> ^b
<u>Brunswick Press, Inc.</u>	25,000	EACH	<u>\$0.115</u> ^c

Line 18 Printed Envelopes Services, Jacket – 6-1/8" x 11½" a) White 32# Kraft b) Black ink on face and back (different) c) Double thumb cut d) Side seam e) Open end.

SUPPLIER	QTY	UOM	UNIT PRICE
<u>Brunswick Press, Inc.</u>	20,000	EACH	<u>\$0.17</u> ^a
<u>Airline Graphics</u>	20,000	EACH	<u>\$0.20</u> ^b
<u>Tumbry Printing & Office Supplies, Inc.</u>	20,000	EACH	<u>\$0.28</u> ^c

Line 19 Business Cards – 3½" x 2" Services to include, but not limited to the following: a) White medium weight (10 point) b) Black ink on one side c) Process: Thermography d) Boxed with cardholder enclosed e) Typesetting.

SUPPLIER	QTY	UOM	UNIT PRICE
<u>Brunswick Press, Inc.</u>	500	EACH	<u>\$0.04</u> ^a
<u>The Print Center @ Region 4 (Region 4 Education Service Center)</u>	500	EACH	<u>\$0.17</u> ^b
<u>Tumbry Printing & Office Supplies, Inc.</u>	500	EACH	<u>\$0.25</u> ^c
Mayer Enterprises, dba BCT	500	EACH	\$0.026 ^d

Line 20 Business Cards – 3½" x 2" Services to include, but not limited to the following: a) White medium weight (10 point) b) Black ink on one side c) Process: Thermography d) Boxed e) Typesetting.

SUPPLIER	QTY	UOM	UNIT PRICE
<u>Brunswick Press, Inc.</u>	1,000	EACH	<u>\$0.04</u> ^a
<u>The Print Center @ Region 4 (Region 4 Education Service Center)</u>	1,000	EACH	<u>\$0.10</u> ^b
<u>Tumbry Printing & Office Supplies, Inc.</u>	1,000	EACH	<u>\$0.15</u> ^c
Mayer Enterprises, dba BCT	1,000	EACH	\$0.0155 ^d

Line 21 Roll Tickets – (See bid attachment for ticket example) a) 33 stock colors b) Perforated for stub c) Black print one side; number both ends in red d) 3 different forms (Student, Adult, General Admission) e) 130,500 in rolls of 300; 207,500 in rolls of 500 f) Finished size: 1 1/2" x 3 1/2".

SUPPLIER	QTY	UOM	UNIT PRICE
<u>Weldon, Williams & Lick, Inc.</u>	338,000	EACH	<u>\$0.0204</u> ^a
<u>Brunswick Press, Inc.</u>	338,000	EACH	<u>\$0.025</u> ^b

Line 22 Reserved Seat Tickets a) Plain and net stock; print one side b) 28 different colors c) Perforated for stub d) Audit stub on all tickets (2 stadiums - Pridgeon/Berry) e) Booklet (glued) f) Singles (rubber banded by row) g) 56 sets (1064) h) Finished size: 1 1/2" x 5 1/2".

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Weldon, Williams & Lick, Inc.</u>	59,584	EACH	<u>\$0.1004</u> ^a
<u>Brunswick Press, Inc.</u>	59,584	EACH	<u>\$0.121</u> ^b

Line 23 Foil Stamp Services to include, but not limited to the following: a) Classic linen cover b) Stock provided c) Die provided - 3" x 4" d) 8.5" x 11" e) Scored.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Airline Graphics</u>	10,000	EACH	<u>\$0.0542</u> ^a
<u>Brunswick Press, Inc.</u>	10,000	EACH	<u>\$0.068</u> ^b
<u>Mayer Enterprises, dba BCT</u>	10,000	EACH	<u>\$0.119</u> ^c

Line 24 Blind Emboss Services to include, but not limited to the following: a) Classic linen cover b) Stock provided c) Die provided - 3" x 4" d) 8.5" x 11" e) Scored.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Airline Graphics</u>	10,000	EACH	<u>\$0.0424</u> ^a
<u>Brunswick Press, Inc.</u>	10,000	EACH	<u>\$0.065</u> ^b
<u>Mayer Enterprises, dba BCT</u>	10,000	EACH	<u>\$0.075</u> ^c