



To: Bill Powell
Assistant Superintendent of Support Services

From: Severin Castro
Director of Purchasing

Date: February 1, 2019

Re: Special Education Equipment and Supplies
Annual Contract #19-03-4830

The following bids were received and opened at 3:00 p.m., Monday, January 14, 2019 as advertised and specified in documents concerning **Annual Contract #19-03-4830 Special Education Equipment and Supplies**. The bids received are located on pages 2-5.

Award contracts to each of the vendors listed at the discount noted.

Funding: Activity Funds, Grant Funds, M & O Funds

Estimated Expenditure: \$430,000.00

Contract Term: March 1, 2019 - February 29, 2020

Renewal: 2 Years

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Line 1 \$0.00 - \$100.00

<u>SUPPLIER</u>	<u>MINIMUM PERCENT OFF</u>
A 2 Z Educational Supplies	10
AbleNet, Inc. (Deb Hovseth)	0
ACE Educational Supplies	33
Achieve3000, Inc.	0
Attainment Company, Inc.	0
Audio Resource Group (Audio Resource Group, Inc.)	20
Augmentative Communication Consultants, Inc.	2
Barcelona Sporting Goods	0
Cornish Medical	10
Crisis Prevention Institute	0
Different Roads to Learning, Inc.	5
Earlychildhood, LLC (Discount School Supply)	18
Education Associates	0
Handwriting Without Tears (No Tears Learning)	0
Hyper Wear, Inc.	20
Independent Living Aids	5
KAMICO Instructional Media, Inc.	0
Lakeshore Learning Materials (Lakeshore Equipment Company)	5
Marco Products, Inc.	0
MaxiAids, Inc.	0
Medicaleshop, Inc.	1
Mentoring Minds, L.P.	0
Multi-Health Systems, Inc.	0
Nasco (Nasco Education, LLC)	15
NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.)	6
Oticon, Inc.	0
PlayopolisToys	5
Prentke Romich Company	0
Psychological Assessment Resources, Inc.	0
RALLY! Education	0
Really Good Stuff	3
Rifton Equipment (CP, LLC)	25
Riverside Insights (Riverside Assessments, LLC)	0
School Health Corporation	13
School Outfitters (Schoolhouse Outfitters)	2
School Specialty	14
Speech Corner, LLC	0
Super Duper Publications (Super Duper, Inc.)	0
Teacher Heaven, Inc.	10
TeachTown, Inc.	0
Texas Educational Solutions (Educational Software Solutions of Texas)	0
The Learning Carpet-TLC, LLC	0
The Master Teacher, Inc.	5
Therapro, Inc.	0
Therapy Shoppe®, Inc.	0
Tobii Dynavox, LLC	0
TouchMath (TouchMath Acquisition, LLC)	0
Waldorf Publishing, LLC	25
Western Psychological Services (WPS) (Manson Western, LLC)	0
Youthlight, Inc.	0

Line 2 \$101.00 - \$500.00

<u>SUPPLIER</u>	<u>MINIMUM PERCENT OFF</u>
A 2 Z Educational Supplies	10
AbleNet, Inc. (Deb Hovseth)	0
ACE Educational Supplies	33
Achieve3000, Inc.	0
Attainment Company, Inc.	0
Audio Resource Group (Audio Resource Group, Inc.)	20
Augmentative Communication Consultants, Inc.	2
Barcelona Sporting Goods	0
Cornish Medical	10
Crisis Prevention Institute	0
Different Roads to Learning, Inc.	5
Earlychildhood, LLC (Discount School Supply)	18
Education Associates	0
Handwriting Without Tears (No Tears Learning)	0
Hyper Wear, Inc.	20
Independent Living Aids	5
KAMICO Instructional Media, Inc.	0
Lakeshore Learning Materials (Lakeshore Equipment Company)	5
Lama Sewing Kits, Inc.	5
Marco Products, Inc.	0
MaxiAids, Inc.	5
Medicaleshop, Inc.	1
Mentoring Minds, L.P.	0
Multi-Health Systems, Inc.	0
Nasco (Nasco Education, LLC)	15
NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.)	5
Oticon, Inc.	0
PlayopolisToys	5
Prentke Romich Company	0
Psychological Assessment Resources, Inc.	0
RALLY! Education	0
Really Good Stuff	3
Rifton Equipment (CP, LLC)	25
Riverside Insights (Riverside Assessments, LLC)	0
School Health Corporation	13
School Outfitters (Schoolhouse Outfitters)	2
School Specialty	35
Speech Corner, LLC	0
Super Duper Publications (Super Duper, Inc.)	0
Teacher Heaven, Inc.	10
TeachTown, Inc.	0
Texas Educational Solutions (Educational Software Solutions of Texas)	0
The Learning Carpet-TLC, LLC	0
The Master Teacher, Inc.	5
Therapro, Inc.	0
Therapy Shoppe®, Inc.	0
Tobii Dynavox, LLC	0
TouchMath (TouchMath Acquisition, LLC)	0
Waldorf Publishing, LLC	25
Western Psychological Services (WPS) (Manson Western, LLC)	0
Youthlight, Inc.	0

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Line 3 \$501.00 - \$1,000.00

<u>SUPPLIER</u>	<u>MINIMUM PERCENT OFF</u>
A 2 Z Educational Supplies	15
AbleNet, Inc. (Deb Hovseth)	0
ACE Educational Supplies	33
Achieve3000, Inc.	0
Attainment Company, Inc.	0
Audio Resource Group (Audio Resource Group, Inc.)	20
Augmentative Communication Consultants, Inc.	2
Barcelona Sporting Goods	0
Cornish Medical	10
Crisis Prevention Institute	0
Different Roads to Learning, Inc.	5
Earlychildhood, LLC (Discount School Supply)	18
Education Associates	0
Handwriting Without Tears (No Tears Learning)	0
Hyper Wear, Inc.	20
Independent Living Aids	5
KAMICO Instructional Media, Inc.	0
Lakeshore Learning Materials (Lakeshore Equipment Company)	5
Lama Sewing Kits, Inc.	5
Marco Products, Inc.	5
MaxiAids, Inc.	7
Medicaleshop, Inc.	1
Mentoring Minds, L.P.	0
Multi-Health Systems, Inc.	0
Nasco (Nasco Education, LLC)	15
NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.)	5
Oticon, Inc.	0
PlayopolisToys	10
Prentke Romich Company	0
Psychological Assessment Resources, Inc.	0
RALLY! Education	0
Really Good Stuff	3
Rifton Equipment (CP, LLC)	25
Riverside Insights (Riverside Assessments, LLC)	0
School Health Corporation	13
School Outfitters (Schoolhouse Outfitters)	2
School Specialty	14
Speech Corner, LLC	14
Super Duper Publications (Super Duper, Inc.)	0
Teacher Heaven, Inc.	10
TeachTown, Inc.	0
Texas Educational Solutions (Educational Software Solutions of Texas)	0
The Learning Carpet-TLC, LLC	0
The Master Teacher, Inc.	5
Therapro, Inc.	5
Therapy Shoppe®, Inc.	0
Tobii Dynavox, LLC	0
TouchMath (TouchMath Acquisition, LLC)	0
Waldorf Publishing, LLC	25
Western Psychological Services (WPS) (Manson Western, LLC)	0
Youthlight, Inc.	5

Line 4 Over \$1,000.00

<u>SUPPLIER</u>	<u>MINIMUM PERCENT OFF</u>
A 2 Z Educational Supplies	15
AbleNet, Inc. (Deb Hovseth)	0
ACE Educational Supplies	33
Achieve3000, Inc.	0
Attainment Company, Inc.	5
Audio Resource Group (Audio Resource Group, Inc.)	20
Augmentative Communication Consultants, Inc.	3
Barcelona Sporting Goods	0
Cornish Medical	10
Crisis Prevention Institute	0
Different Roads to Learning, Inc.	5
Earlychildhood, LLC (Discount School Supply)	18
Education Associates	0
Handwriting Without Tears (No Tears Learning)	0
Hyper Wear, Inc.	20
Independent Living Aids	5
iTutoring.com, Inc.	50
KAMICO Instructional Media, Inc.	0
Lakeshore Learning Materials (Lakeshore Equipment Company)	5
Lama Sewing Kits, Inc.	5
Marco Products, Inc.	15
MaxiAids, Inc.	10
Medicaleshop, Inc.	1
Mentoring Minds, L.P.	0
Monarch Teaching Technologies	19
Multi-Health Systems, Inc.	5
Nasco (Nasco Education, LLC)	15
NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.)	5
Oticon, Inc.	0
PlayopolisToys	10
Prentke Romich Company	0
Psychological Assessment Resources, Inc.	0
RALLY! Education	0
Really Good Stuff	3
Rifton Equipment (CP, LLC)	25
Riverside Insights (Riverside Assessments, LLC)	0
School Health Corporation	13
School Outfitters (Schoolhouse Outfitters)	2
School Specialty	14
Speech Corner, LLC	0
Super Duper Publications (Super Duper, Inc.)	0
Teacher Heaven, Inc.	10
TeachTown, Inc.	0
Texas Educational Solutions (Educational Software Solutions of Texas)	0
The Learning Carpet-TLC, LLC	0
The Master Teacher, Inc.	5
Therapro, Inc.	5
Therapy Shoppe®, Inc.	0
Tobii Dynavox, LLC	0
TouchMath (TouchMath Acquisition, LLC)	0
Waldorf Publishing, LLC	25
Western Psychological Services (WPS) (Manson Western, LLC)	0
Youthlight, Inc.	15