

To: Bill Powell

**Assistant Superintendent of Support Services** 

From: Severin Castro

**Director of Purchasing** 

Date: February 1, 2019

Re: Special Education Equipment and Supplies

Annual Contract #19-03-4830

The following bids were received and opened at 3:00 p.m., Monday, January 14, 2019 as advertised and specified in documents concerning **Annual Contract #19-03-4830 Special Education Equipment and Supplies**. The bids received are located on pages 2-5.

Award contracts to each of the vendors listed at the discount noted.

Funding: Activity Funds, Grant Funds, M & O Funds

Estimated Expenditure: \$430,000.00

Contract Term: March 1, 2019 - February 29, 2020

Renewal: 2 Years

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## Line 1 \$0.00 - \$100.00

<u> </u>	ψ0.00 - ψ100.00	
	<u>SUPPLIER</u>	MINIMUM PERCENT OFF
	A 2 Z Educational Supplies	10
	AbleNet, Inc. (Deb Hovseth)	0
	ACE Educational Supplies	33
	Achieve3000, Inc.	0
	Attainment Company, Inc.	0
	Audio Resource Group (Audio Resource Group, Inc.)	20
	Augmentative Communication Consultants, Inc.	2
	Barcelona Sporting Goods	0
	Cornish Medical	10
	Crisis Prevention Institute	0
	Different Roads to Learning, Inc.	5
	Earlychildhood, LLC (Discount School Supply)	18
	Education Associates	0
	Handwriting Without Tears (No Tears Learning)	0
	Hyper Wear, Inc.	20
	Independent Living Aids	5
	KAMICO Instructional Media, Inc.	0
	Lakeshore Learning Materials (Lakeshore Equipment Company)	5
	Marco Products, Inc.	0
	MaxiAids, Inc.	0
	Medicaleshop, Inc.	1
	Mentoring Minds, L.P.	0
	Multi-Health Systems, Inc.	0
	Nasco (Nasco Education, LLC)	15
	NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.)	6
	Oticon, Inc.	0
	PlayopolisToys	5
	Prentke Romich Company	0
	Psychological Assessment Resources, Inc.	0
	RALLY! Education	0
	Really Good Stuff	3
	Rifton Equipment (CP, LLC)	25
	Riverside Insights (Riverside Assessments, LLC)	0
	School Health Corporation	13
	School Outfitters (Schoolhouse Outfitters)	2
	School Specialty	14
	Speech Corner, LLC	0
	Super Duper Publications (Super Duper, Inc.)	0
	Teacher Heaven, Inc.	10
	TeachTown, Inc.	0
	Texas Educational Solutions (Educational Software Solutions of Texas)	0
	The Learning Carpet-TLC, LLC	0
	The Master Teacher, Inc.	5
	Therapro, Inc.	0
	Therapy Shoppe®, Inc.	0
	Tobii Dynavox, LLC	0
	TouchMath (TouchMath Acquisition, LLC)	0
	Waldorf Publishing, LLC	25
	Western Psychological Services (WPS) (Manson Western, LLC)	0
	Youthlight, Inc.	0
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## Line 2 \$101.00 - \$500.00

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<u>SUPPLIER</u>	MINIMUM PERCENT OFF
A 2 Z Educational Supplies	10
AbleNet, Inc. (Deb Hovseth)	0
ACE Educational Supplies	33
Achieve3000, Inc.	0
Attainment Company, Inc.	0
Audio Resource Group (Audio Resource Group, Inc.)	20
Augmentative Communication Consultants, Inc.	2
Barcelona Sporting Goods	0
Cornish Medical	10
Crisis Prevention Institute	0
Different Roads to Learning, Inc.	5
Earlychildhood, LLC (Discount School Supply)	18
Education Associates	0
Handwriting Without Tears (No Tears Learning)	0
Hyper Wear, Inc.	20
Independent Living Aids	5
KAMICO Instructional Media, Inc.	0
Lakeshore Learning Materials (Lakeshore Equipment Company)	5
Lama Sewing Kits, Inc.	5
Marco Products, Inc.	0
MaxiAids, Inc.	5
Medicaleshop, Inc.	1
Mentoring Minds, L.P.	0
Multi-Health Systems, Inc.	0
Nasco (Nasco Education, LLC)	15
NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.	
Oticon, Inc.	0
PlayopolisToys	5
Prentke Romich Company	0
Psychological Assessment Resources, Inc.	0
RALLY! Education	0
Really Good Stuff	3
Rifton Equipment (CP, LLC)	25
Riverside Insights (Riverside Assessments, LLC)	0
School Health Corporation	13
School Outfitters (Schoolhouse Outfitters)	2
School Specialty	35
Speech Corner, LLC	0
Super Duper Publications (Super Duper, Inc.)	0
Teacher Heaven, Inc.	10
TeachTown, Inc.	0
Texas Educational Solutions (Educational Software Solutions of Texas)	0
The Learning Carpet-TLC, LLC	0
The Master Teacher, Inc.	5
Therapro, Inc.	0
Therapy Shoppe®, Inc.	0
Tobii Dynavox, LLC	0
TouchMath (TouchMath Acquisition, LLC)	0
Waldorf Publishing, LLC	25
Western Psychological Services (WPS) (Manson Western, LLC)	0
Youthlight, Inc.	0
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## Line 3 \$501.00 - \$1,000.00

A 2 Z Educational Supplies   15   AbleNet, Inc. (Deb Hovseth)	CLIPPLIED			=
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Nasco (Nasco Education, LLC)  NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.)  Oticon, Inc.  PlayopolisToys  Prentke Romich Company  Psychological Assessment Resources, Inc.  RALLY! Education  Really Good Stuff  Reily Good Stuff  Rifton Equipment (CP, LLC)  Riverside Insights (Riverside Assessments, LLC)  School Health Corporation  School Outfitters (Schoolhouse Outfitters)  School Specialty  Speech Corner, LLC  Super Duper Publications (Super Duper, Inc.)  Teacher Heaven, Inc.  TeachTown, Inc.  Texas Educational Solutions (Educational Software Solutions of Texas)  The Learning Carpet-TLC, LLC  The Master Teacher, Inc.	Mentoring Minds, L.P.		0	
NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.)  Oticon, Inc. Oticon, Inc. PlayopolisToys 10 Prentke Romich Company 0 Psychological Assessment Resources, Inc. 0 RALLY! Education 0 Really Good Stuff 3 Rifton Equipment (CP, LLC) 25 Riverside Insights (Riverside Assessments, LLC) 0 School Health Corporation 13 School Outfitters (Schoolhouse Outfitters) 2 School Specialty 14 Speech Corner, LLC 14 Super Duper Publications (Super Duper, Inc.) 10 Teacher Heaven, Inc. 10 TeachTown, Inc. 10 TeachTown, Inc. 10 Texas Educational Solutions (Educational Software Solutions of Texas) The Learning Carpet-TLC, LLC The Master Teacher, Inc. 5	Multi-Health Systems, Inc.		0	
Oticon, Inc.         0           PlayopolisToys         10           Prentke Romich Company         0           Psychological Assessment Resources, Inc.         0           RALLY! Education         0           Really Good Stuff         3           Rifton Equipment (CP, LLC)         25           Riverside Insights (Riverside Assessments, LLC)         0           School Health Corporation         13           School Outfitters (Schoolhouse Outfitters)         2           School Specialty         14           Speech Corner, LLC         14           Super Duper Publications (Super Duper, Inc.)         0           Teacher Heaven, Inc.         10           TeachTown, Inc.         0           Texas Educational Solutions (Educational Software Solutions of Texas)         0           The Learning Carpet-TLC, LLC         0           The Master Teacher, Inc.         5	Nasco (Nasco Education, LLC)		15	
PlayopolisToys10Prentke Romich Company0Psychological Assessment Resources, Inc.0RALLY! Education0Really Good Stuff3Rifton Equipment (CP, LLC)25Riverside Insights (Riverside Assessments, LLC)0School Health Corporation13School Outfitters (Schoolhouse Outfitters)2School Specialty14Speech Corner, LLC14Super Duper Publications (Super Duper, Inc.)0Teacher Heaven, Inc.10TeachTown, Inc.0Texas Educational Solutions (Educational Software Solutions of Texas)0The Learning Carpet-TLC, LLC0The Master Teacher, Inc.5	NCS Pearson, Inc., through its	Clinical Assessment business (NCS Pearson, Inc.)	5	
Prentke Romich Company Psychological Assessment Resources, Inc.  RALLY! Education Really Good Stuff 3 Rifton Equipment (CP, LLC) Riverside Insights (Riverside Assessments, LLC) School Health Corporation School Outfitters (Schoolhouse Outfitters) 2 School Specialty Speech Corner, LLC Super Duper Publications (Super Duper, Inc.) Teacher Heaven, Inc. TeachTown, Inc. Texas Educational Solutions (Educational Software Solutions of Texas) The Learning Carpet-TLC, LLC The Master Teacher, Inc.	Oticon, Inc.		0	
Psychological Assessment Resources, Inc.       0         RALLY! Education       0         Really Good Stuff       3         Rifton Equipment (CP, LLC)       25         Riverside Insights (Riverside Assessments, LLC)       0         School Health Corporation       13         School Outfitters (Schoolhouse Outfitters)       2         School Specialty       14         Speech Corner, LLC       14         Super Duper Publications (Super Duper, Inc.)       0         Teacher Heaven, Inc.       10         TeachTown, Inc.       0         Texas Educational Solutions (Educational Software Solutions of Texas)       0         The Learning Carpet-TLC, LLC       0         The Master Teacher, Inc.       5	PlayopolisToys		10	
RALLY! Education       0         Really Good Stuff       3         Rifton Equipment (CP, LLC)       25         Riverside Insights (Riverside Assessments, LLC)       0         School Health Corporation       13         School Outfitters (Schoolhouse Outfitters)       2         School Specialty       14         Speech Corner, LLC       14         Super Duper Publications (Super Duper, Inc.)       0         Teacher Heaven, Inc.       10         TeachTown, Inc.       0         Texas Educational Solutions (Educational Software Solutions of Texas)       0         The Learning Carpet-TLC, LLC       0         The Master Teacher, Inc.       5	Prentke Romich Company		0	
Really Good Stuff3Rifton Equipment (CP, LLC)25Riverside Insights (Riverside Assessments, LLC)0School Health Corporation13School Outfitters (Schoolhouse Outfitters)2School Specialty14Speech Corner, LLC14Super Duper Publications (Super Duper, Inc.)0Teacher Heaven, Inc.10TeachTown, Inc.0Texas Educational Solutions (Educational Software Solutions of Texas)0The Learning Carpet-TLC, LLC0The Master Teacher, Inc.5	Psychological Assessment Res	ources, Inc.	0	
Rifton Equipment (CP, LLC)       25         Riverside Insights (Riverside Assessments, LLC)       0         School Health Corporation       13         School Outfitters (Schoolhouse Outfitters)       2         School Specialty       14         Speech Corner, LLC       14         Super Duper Publications (Super Duper, Inc.)       0         Teacher Heaven, Inc.       10         TeachTown, Inc.       0         Texas Educational Solutions (Educational Software Solutions of Texas)       0         The Learning Carpet-TLC, LLC       0         The Master Teacher, Inc.       5	RALLY! Education		0	
Riverside Insights (Riverside Assessments, LLC)       0         School Health Corporation       13         School Outfitters (Schoolhouse Outfitters)       2         School Specialty       14         Speech Corner, LLC       14         Super Duper Publications (Super Duper, Inc.)       0         Teacher Heaven, Inc.       10         TeachTown, Inc.       0         Texas Educational Solutions (Educational Software Solutions of Texas)       0         The Learning Carpet-TLC, LLC       0         The Master Teacher, Inc.       5	Really Good Stuff		3	
School Health Corporation       13         School Outfitters (Schoolhouse Outfitters)       2         School Specialty       14         Speech Corner, LLC       14         Super Duper Publications (Super Duper, Inc.)       0         Teacher Heaven, Inc.       10         TeachTown, Inc.       0         Texas Educational Solutions (Educational Software Solutions of Texas)       0         The Learning Carpet-TLC, LLC       0         The Master Teacher, Inc.       5	Rifton Equipment (CP, LLC)		25	
School Outfitters (Schoolhouse Outfitters)       2         School Specialty       14         Speech Corner, LLC       14         Super Duper Publications (Super Duper, Inc.)       0         Teacher Heaven, Inc.       10         TeachTown, Inc.       0         Texas Educational Solutions (Educational Software Solutions of Texas)       0         The Learning Carpet-TLC, LLC       0         The Master Teacher, Inc.       5	Riverside Insights (Riverside As	sessments, LLC)	0	
School Specialty 14 Speech Corner, LLC 14 Super Duper Publications (Super Duper, Inc.) 0 Teacher Heaven, Inc. 10 TeachTown, Inc. 0 Texas Educational Solutions (Educational Software Solutions of Texas) 0 The Learning Carpet-TLC, LLC 0 The Master Teacher, Inc. 5	School Health Corporation		13	
Speech Corner, LLC14Super Duper Publications (Super Duper, Inc.)0Teacher Heaven, Inc.10TeachTown, Inc.0Texas Educational Solutions (Educational Software Solutions of Texas)0The Learning Carpet-TLC, LLC0The Master Teacher, Inc.5	School Outfitters (Schoolhouse	Outfitters)	2	
Super Duper Publications (Super Duper, Inc.)  Teacher Heaven, Inc.  TeachTown, Inc.  Texas Educational Solutions (Educational Software Solutions of Texas)  The Learning Carpet-TLC, LLC  The Master Teacher, Inc.  0  10  10  10  10  10  10  10  10  10			14	
Teacher Heaven, Inc. 10 TeachTown, Inc. 0 Texas Educational Solutions (Educational Software Solutions of Texas) 0 The Learning Carpet-TLC, LLC 0 The Master Teacher, Inc. 5	Speech Corner, LLC		14	
TeachTown, Inc. 0 Texas Educational Solutions (Educational Software Solutions of Texas) 0 The Learning Carpet-TLC, LLC 0 The Master Teacher, Inc. 5	Super Duper Publications (Super	r Duper, Inc.)	0	
Texas Educational Solutions (Educational Software Solutions of Texas)  The Learning Carpet-TLC, LLC  The Master Teacher, Inc.  0  5	Teacher Heaven, Inc.		10	
The Learning Carpet-TLC, LLC 0 The Master Teacher, Inc. 5	TeachTown, Inc.		0	
The Master Teacher, Inc. 5	Texas Educational Solutions (E	lucational Software Solutions of Texas)	0	
The Master Teacher, Inc. 5	The Learning Carpet-TLC, LLC		0	
Therapro Inc				
Thorapro, mo.	Therapro, Inc.		5	
Therapy Shoppe®, Inc. 0			0	
Tobii Dynavox, LLC 0			0	
TouchMath (TouchMath Acquisition, LLC) 0		tion, LLC)	0	
Waldorf Publishing, LLC 25		•	25	
Western Psychological Services (WPS) (Manson Western, LLC) 0		(WPS) (Manson Western, LLC)		
Youthlight, Inc. 5		· · · · · · · · · · · · · · · · · · ·		

## Line 4 Over \$1,000.00

116 4	Over \$1,000.00	
	SUPPLIER	MINIMUM PERCENT OFF
	A 2 Z Educational Supplies	15
	AbleNet, Inc. (Deb Hovseth)	0
	ACE Educational Supplies	33
	Achieve3000, Inc.	0
	Attainment Company, Inc.	5
	Audio Resource Group (Audio Resource Group, Inc.)	20
	Augmentative Communication Consultants, Inc.	3
	Barcelona Sporting Goods	0
	Cornish Medical	10
	Crisis Prevention Institute	0
	Different Roads to Learning, Inc.	5
	Earlychildhood, LLC (Discount School Supply)	18
	Education Associates	0
	Handwriting Without Tears (No Tears Learning)	0
	Hyper Wear, Inc.	20
	Independent Living Aids	5
	iTutoring.com, Inc.	50
	KAMICO Instructional Media, Inc.	
	•	0
	Lakeshore Learning Materials (Lakeshore Equipment Company)	5
	Lama Sewing Kits, Inc.	5
	Marco Products, Inc.	15
	MaxiAids, Inc.	10
	Medicaleshop, Inc.	1
	Mentoring Minds, L.P.	0
	Monarch Teaching Technologies	19
	Multi-Health Systems, Inc.	5
	Nasco (Nasco Education, LLC)	15
	NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.)	5
	Oticon, Inc.	0
	PlayopolisToys	10
	Prentke Romich Company	0
	Psychological Assessment Resources, Inc.	0
	RALLY! Education	0
	Really Good Stuff	3
	Rifton Equipment (CP, LLC)	25
	Riverside Insights (Riverside Assessments, LLC)	0
	School Health Corporation	13
	School Outfitters (Schoolhouse Outfitters)	2
	School Specialty	14
	Speech Corner, LLC	0
	Super Duper Publications (Super Duper, Inc.)	0
	Teacher Heaven, Inc.	10
	TeachTown, Inc.	0
	Texas Educational Solutions (Educational Software Solutions of Texas)	0
	The Learning Carpet-TLC, LLC	0
	The Master Teacher, Inc.	5
	Therapro, Inc.	5
	Therapy Shoppe®, Inc.	0
	Tobii Dynavox, LLC	0
	TouchMath (TouchMath Acquisition, LLC)	0
	Waldorf Publishing, LLC	25
	Western Psychological Services (WPS) (Manson Western, LLC)	0
	Youthlight, Inc.	15
	rouninging mo.	15