



To: Bill Powell
Assistant Superintendent of Support Services

From: Severin Castro
Director of Purchasing

Date: March 29, 2019

Re: Instructional Materials - Textbooks, E-books, Workbooks, and Teacher Materials
Annual Contract #19-05-4420

The following bids were received and opened at 3:00 p.m., Wednesday, February 20, 2019 as advertised and specified in documents concerning **Annual Contract #19-05-4420 Instructional Materials - Textbooks, E-books, Workbooks, and Teacher Materials**. The bids received are located on pages 2-6.

Award contracts to each of the vendors listed at the minimum discount noted.

Funding: Instructional Materials Allotment

Estimated Expenditure: \$3,000,000.00

Contract Term: May 1, 2019 - April 30, 2020

Renewal: 2 Years

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Line 1 Minimum Discount Offered/Books and Publications - Textbooks, New

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A to Z Books, LLC	0
Academic Therapy Publications	5
Accelerate Learning, Inc.	0
ACE Educational Supplies	33
aha! Process, Inc.	0
Applied Educational Systems, Inc.	0
Avanti Enterprises, Inc.	13
B.E. Publishing	5
Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	0
Benchmark Education Company	0
Brigantine Media and Brick Math (Raphel Marketing, Inc.)	0
Cengage Learning, Inc.	0
Center for the Collaborative Classroom	0
Children's Plus, Inc.	0
Classroom Library Company (Conn Education)	25
CompleteBook (Complete Book and Media Supply, Inc.)	5
Cosenza & Associates, LLC	5
Curriculum Associates, LLC	0
Davis Publications, Inc.	0
Delaney Educational Enterprises, Inc.	0
DLB Books, Inc.	0
Earlychildhood, LLC (Discount School Supply)	18
Education Galaxy, LLC	0
EMC Publishing, LLC	0
Empowering Writers	0
ETA hand2mind (hand2mind, Inc.)	15
Express Booksellers (Express Booksellers, LLC)	0
Follett School Solutions, Inc.	0
Free Spirit Publishing, Inc.	15
Frog Publications, Inc.	0
Frog Street Press, LLC	0
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	0
Hameray Publishing Group, Inc.	0
Heinemann (Greenwood Publishing)	0
Houghton Mifflin Harcourt Publishing Company	0
Kagan Publishing	0
KAMICO Instructional Media, Inc.	0
Keystone Books & Media	0
Lakeshore Learning Materials (Lakeshore Equipment Company)	5
Latin American Periodicals, LLC	10
Macmillan Learning LLC, dba MPS, c/o Bedford Freeman and Worth Publishing Group	0
Maker Maven, LLC	0
McGraw-Hill School Education, LLC	0
Mentoring Minds, L.P.	0
National Educational Systems, Inc.	5
National School Products (John C Nowell)	10
NCS Pearson, Inc.	0
Okapi Educational Publishing	0
ORIGO Education, Inc.	0
Pacific Learning, Inc.	0
PASCO Scientific	0
Perfection Learning Corporation	0
Perma-Bound Books (Hertzberg-New Method, Inc.)	0
QEP Professional Books (QEP, Inc.)	0
Rainbow Book Company	0
RALLY! Education	0
Renaissance Learning, Inc.	0
Rosen Classroom (The Rosen Publishing Group, Inc.)	15
Rourke Educational Media, LLC (Carson Dellosa Publishing)	0
Saddleback Educational, Inc.	0
Speak Life Essentials, Inc.	10
Studies Weekly (American Legacy Publishing)	0
Superior Text	10
Teacher Created Materials	0
Textbook Warehouse (Textbook Warehouse, LLC)	0
The Burmax Co., Inc.	0

Line 1 Minimum Discount Offered/Books and Publications - Textbooks, New (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
UWorld	0
Vista Higher Learning	0
Voyager Sopris Learning, Inc.	0
Waldorf Publishing, LLC	25
Youthlight, Inc.	0
Zaner-Bloser, Inc.	0

Line 2 Minimum Discount Offered/Books and Publications - Textbooks, Used

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
aha! Process, Inc.	0
Applied Educational Systems, Inc.	0
Avanti Enterprises, Inc.	10
B.E. Publishing	5
CompleteBook (Complete Book and Media Supply, Inc.)	0
Earlychildhood, LLC (Discount School Supply)	18
Education Galaxy, LLC	0
Follett School Solutions, Inc.	0
Free Spirit Publishing, Inc.	15
Hameray Publishing Group, Inc.	0
Houghton Mifflin Harcourt Publishing Company	0
Kagan Publishing	0
Latin American Periodicals, LLC	10
Maker Maven, LLC	0
McGraw-Hill School Education, LLC	0
National School Products (John C Nowell)	10
Okapi Educational Publishing	0
ORIGO Education, Inc.	0
Perma-Bound Books (Hertzberg-New Method, Inc.)	0
QEP Professional Books (QEP, Inc.)	0
RALLY! Education	0
Renaissance Learning, Inc.	0
Rosen Classroom (The Rosen Publishing Group, Inc.)	15
Superior Text	15
Teacher Created Materials	0
Textbook Warehouse (Textbook Warehouse, LLC)	10
The Burmax Co., Inc.	0
Waldorf Publishing, LLC	25
Youthlight, Inc.	0

Line 3 Minimum Discount Offered/Books and Publications - Workbooks and Supplemental or Teaching Materials

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A to Z Books, LLC	0
ABDO	0
Abecedarian (Ursula A. Jackson)	0
Academic Therapy Publications	5
Accelerate Learning, Inc.	0
ACE Educational Supplies	33
aha! Process, Inc.	0
Applied Educational Systems, Inc.	0
Avanti Enterprises, Inc.	5
B.E. Publishing	5
Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	0
Benchmark Education Company	0
Billingsley Education	0
Booksource (GL Group, Inc.)	25
Brigantine Media and Brick Math (Raphel Marketing, Inc.)	0
Bulb, Inc.	0
Cengage Learning, Inc.	0
Center for the Collaborative Classroom	0
Children's Plus, Inc.	0
Classroom Library Company (Conn Education)	25
CompleteBook (Complete Book and Media Supply, Inc.)	5
Cosenza & Associates, LLC	5
Curriculum Associates, LLC	0
Davis Publications, Inc.	0
Delaney Educational Enterprises, Inc.	0

Line 3 Minimum Discount Offered/Books and Publications - Workbooks and Supplemental or Teaching Materials (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
DLB Books, Inc.	0
DynaStudy, Inc.	0
Earlychildhood, LLC (Discount School Supply)	18
ECS Learning Systems	0
Education Galaxy, LLC	0
EMC Publishing, LLC	0
Empowering Writers	0
ETA hand2mind (hand2mind, Inc.)	15
Express Booksellers (Express Booksellers, LLC)	0
Findaway (Findaway World, LLC)	10
Follett School Solutions, Inc.	0
Free Spirit Publishing, Inc.	15
Frog Publications, Inc.	0
Frog Street Press, LLC	0
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	0
Great Ideas for Teaching	0
Hameray Publishing Group, Inc.	0
Handwriting Without Tears (No Tears Learning)	0
Heinemann (Greenwood Publishing)	0
Houghton Mifflin Harcourt Publishing Company	0
Integral Mathematics, Inc.	0
IXL Learning	0
Kagan Publishing	0
KAMICO Instructional Media, Inc.	0
Kaplan Early Learning Co.	17
Keystone Books & Media	0
Lakeshore Learning Materials (Lakeshore Equipment Company)	5
Latin American Periodicals, LLC	10
Lectorum Publications, Inc.	0
Lexia Learning Systems, LLC	0
Lone Star Learning (Lone Star Learning Sales & Marketing, Inc.)	0
Mackin Educational Resources (Mackin Book Company)	7
Macmillan Learning LLC, dba MPS, c/o Bedford Freeman and Worth Publishing Group	0
Maker Maven, LLC	0
Mardel, Inc.	0
Mastery Education (Peoples Education, Inc.)	0
MathWarm-Ups.com (Baker & Petsche Publishing, LLC)	0
McGraw-Hill School Education, LLC	0
Mentoring Minds, L.P.	0
National Educational Systems, Inc.	5
National School Products (John C Nowell)	10
NCS Pearson, Inc.	0
Okapi Educational Publishing	0
ORIGO Education, Inc.	0
Pacific Learning, Inc.	0
PASCO Scientific	0
Perfection Learning Corporation	0
Perma-Bound Books (Hertzberg-New Method, Inc.)	0
Pieces of Learning, Inc.	0
QEP Professional Books (QEP, Inc.)	0
Rainbow Book Company	0
RALLY! Education	0
Renaissance Learning, Inc.	0
Rosen Classroom (The Rosen Publishing Group, Inc.)	15
Rourke Educational Media, LLC (Carson Dellosa Publishing)	0
Saddleback Educational, Inc.	0
School Mate (Morris Printing Group)	0
School Specialty	0
Seidlitz Education	5
Speak Life Essentials, Inc.	10
Stenhouse Publishers, dba Staff Development for Educators (SDE, Inc.)	25
Studies Weekly (American Legacy Publishing)	0
Superior Text	10
Supporting Science, Inc.	0
Teacher Created Materials	0
Teacher Heaven, Inc.	10
Teaching Strategies, LLC	0

Line 3 Minimum Discount Offered/Books and Publications - Workbooks and Supplemental or Teaching Materials (continued)

SUPPLIER	PERCENT OFF
Textbook Warehouse (Textbook Warehouse, LLC)	10
The Burmax Co., Inc.	0
TouchMath (TouchMath Acquisition, LLC)	0
Vista Higher Learning	0
Voyager Sopris Learning, Inc.	0
Waldorf Publishing, LLC	25
Waterford Research Institute	0
Youthlight, Inc.	0
Zaner-Bloser, Inc.	0

Line 4 Minimum Discount Offered/Books and Publications - Digital Textbooks and Workbooks

SUPPLIER	PERCENT OFF
Accelerate Learning, Inc.	0
aha! Process, Inc.	0
Applied Educational Systems, Inc.	0
Avanti Enterprises, Inc.	5
B.E. Publishing	5
Benchmark Education Company	0
Billingsley Education	0
Bulb, Inc.	0
Cengage Learning, Inc.	0
Center for the Collaborative Classroom	0
Children's Plus, Inc.	0
CompleteBook (Complete Book and Media Supply, Inc.)	5
Cosenza & Associates, LLC	5
Curriculum Associates, LLC	0
Davis Publications, Inc.	0
Delaney Educational Enterprises, Inc.	0
DLB Books, Inc.	0
Earlychildhood, LLC (Discount School Supply)	18
ECS Learning Systems	0
Edgenuity, Inc.	0
Education Galaxy, LLC	0
EMC Publishing, LLC	0
Empowering Writers	0
ETA hand2mind (hand2mind, Inc.)	15
ExploreLearning, LLC	0
Express Booksellers (Express Booksellers, LLC)	0
Follett School Solutions, Inc.	0
Free Spirit Publishing, Inc.	15
Frog Street Press, LLC	0
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	0
Handwriting Without Tears (No Tears Learning)	0
Heinemann (Greenwood Publishing)	0
Houghton Mifflin Harcourt Publishing Company	0
IXL Learning	0
Kagan Publishing	0
Keystone Books & Media	0
Lakeshore Learning Materials (Lakeshore Equipment Company)	5
Learning A-Z, LLC	0
Mackin Educational Resources (Mackin Book Company)	5
Macmillan Learning LLC, dba MPS, c/o Bedford Freeman and Worth Publishing Group	0
Maker Maven, LLC	0
Mastery Education (Peoples Education, Inc.)	0
McGraw-Hill School Education, LLC	0
Mentoring Minds, L.P.	0
National Educational Systems, Inc.	5
National School Products (John C Nowell)	10
NCS Pearson, Inc.	0
Okapi Educational Publishing	0
ORIGO Education, Inc.	0
Pacific Learning, Inc.	0
PASCO Scientific	0
Perfection Learning Corporation	0
Perma-Bound Books (Hertzberg-New Method, Inc.)	0
Pieces of Learning, Inc.	0

Line 4 Minimum Discount Offered/Books and Publications - Digital Textbooks and Workbooks (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
QEP Professional Books (QEP, Inc.)	0
Rainbow Book Company	0
RALLY! Education	0
Renaissance Learning, Inc.	0
Rosen Classroom (The Rosen Publishing Group, Inc.)	15
Rourke Educational Media, LLC (Carson Dellosa Publishing)	0
Speak Life Essentials, Inc.	10
Studies Weekly (American Legacy Publishing)	0
Teacher Created Materials	0
Teaching Strategies, LLC	0
The Burmax Co., Inc.	0
The Curriculum Project	20
TouchMath (TouchMath Acquisition, LLC)	0
UWorld	0
Vista Higher Learning	0
Voyager Sopris Learning, Inc.	0
Waldorf Publishing, LLC	25
Waterford Research Institute	0
Youthlight, Inc.	0