



To: Severin Castro
Director of Purchasing

From: Kristine Johnston
Buyer

Date: April 18, 2019

Re: Automotive Paint and Miscellaneous Supplies
Annual Contract #19-05-5565IB

The following bids were received and opened at 3:00 p.m., Friday, March 8, 2019 as specified in documents concerning **Annual Contract #19-05-5565IB Automotive Paint and Miscellaneous Supplies**. The bids received are located on pages 2-3.

^a Primary vendor award.

^b Secondary vendor award.

Recommendation: Brault Auto Paint & Supply, Inc.
Capital Paint and Refinish

Funding: M & O Funds

Estimated Expenditure: \$10,000.00

Contract Term: May 1, 2019 - April 30, 2020

Renewal : 2 Years

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Line 1 Automotive Paint - Percentage Discount from Price List

| <u>SUPPLIER</u> | <u>PERCENT OFF</u> |
|--|-------------------------|
| Capital Paint and Refinish | 30% ^a |
| Brault Auto Paint & Supply, Inc. | 0% ^b |
| American Industrial Supply (Apel Enterprises, LLC) | 0% |

NOTE: Line Items 2 through 8, Sample Pricing for Evaluation Purposes

Line 2 Automotive Paint and Solvents, Black

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>UNIT PRICE</u> |
|--|------------|------------|------------------------------|
| Capital Paint and Refinish | 1 | Gallon | \$125.30 ^a |
| Brault Auto Paint & Supply, Inc. | 1 | Gallon | \$397.51 ^b |
| American Industrial Supply (Apel Enterprises, LLC) | 1 | Gallon | \$533.75 |

Line 3 Automotive Paint and Solvents, White

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>UNIT PRICE</u> |
|--|------------|------------|------------------------------|
| Capital Paint and Refinish | 1 | Gallon | \$125.30 ^a |
| Brault Auto Paint & Supply, Inc. | 1 | Gallon | \$397.51 ^b |
| American Industrial Supply (Apel Enterprises, LLC) | 1 | Gallon | \$569.55 |

Line 4 Automotive Paint and Solvents, Slate Gray

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>UNIT PRICE</u> |
|--|------------|------------|------------------------------|
| Capital Paint and Refinish | 1 | Gallon | \$125.30 ^a |
| Brault Auto Paint & Supply, Inc. | 1 | Gallon | \$397.51 ^b |
| American Industrial Supply (Apel Enterprises, LLC) | 1 | Gallon | \$569.55 |

Line 5 Automotive Paint and Solvents, Blue Bird Yellow

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>UNIT PRICE</u> |
|--|------------|------------|------------------------------|
| Capital Paint and Refinish | 1 | Gallon | \$211.75 ^a |
| Brault Auto Paint & Supply, Inc. | 1 | Gallon | \$564.76 ^b |
| American Industrial Supply (Apel Enterprises, LLC) | 1 | Gallon | \$809.20 |

Line 6 Automotive Paint and Solvents, Epoxy Primer

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>UNIT PRICE</u> |
|--|------------|------------|------------------------------|
| Capital Paint and Refinish | 1 | Gallon | \$76.54 ^a |
| Brault Auto Paint & Supply, Inc. | 1 | Gallon | \$203.00 ^b |
| American Industrial Supply (Apel Enterprises, LLC) | 1 | Gallon | \$290.85 |

Line 7 Automotive Paint and Solvents, Primer/Primer Sealer

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>UNIT PRICE</u> |
|--|------------|------------|------------------------------|
| Capital Paint and Refinish | 1 | Gallon | \$68.98 ^a |
| Brault Auto Paint & Supply, Inc. | 1 | Gallon | \$192.80 ^b |
| American Industrial Supply (Apel Enterprises, LLC) | 1 | Gallon | \$276.30 |

Line 8 Automotive Paint and Solvents, Clean Up Solvent

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>UNIT PRICE</u> |
|---|------------|------------|-----------------------------|
| Capital Paint and Refinish | 1 | 5-Gallon | \$52.50 ^a |
| Brault Auto Paint & Supply, Inc. | 1 | 5-Gallon | \$61.20 ^b |

Line 9 Miscellaneous Automotive Painting Supplies - Percentage Discount from Price List

| <u>SUPPLIER</u> | <u>PERCENT OFF</u> |
|--|-------------------------|
| Brault Auto Paint & Supply, Inc. | 35% ^b |
| Capital Paint and Refinish | 35% ^a |
| American Industrial Supply (Apel Enterprises, LLC) | 0% |

NOTE: Line Items 10 through 16, Sample Pricing for Evaluation Purposes

Line 10 Misc. Automotive Painting Supplies, Sandpaper 400A, 50 sheets/sleeve

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>UNIT PRICE</u> |
|--|------------|------------|-----------------------------|
| Capital Paint and Refinish | 1 | Sleeve | \$41.60 ^a |
| Brault Auto Paint & Supply, Inc. | 1 | Sleeve | \$54.78 ^b |
| American Industrial Supply (Apel Enterprises, LLC) | 1 | Sleeve | \$70.95 |

**Line 11 Misc. Automotive Painting Supplies, Masking Tape, Automotive Paint Quality
3/4 in. x 60 yds., 48 rolls / case**

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>UNIT PRICE</u> |
|--|------------|------------|------------------------------|
| Capital Paint and Refinish | 1 | Case | \$162.24 ^a |
| Brault Auto Paint & Supply, Inc. | 1 | Case | \$176.00 ^b |
| American Industrial Supply (Apel Enterprises, LLC) | 1 | Case | \$271.20 |

**Line 12 Misc. Automotive Painting Supplies, Masking Paper
36 in. Log of 2 Rolls, 18 in. W x 750 ft. each**

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>UNIT PRICE</u> |
|---|------------|------------|------------------------------|
| Capital Paint and Refinish | 1 | Log | \$78.33 ^a |
| Brault Auto Paint & Supply, Inc. | 1 | Log | \$112.98 ^b |

Line 13 Misc. Automotive Painting Supplies, Disposable Spray Guns with Bottle

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>UNIT PRICE</u> |
|--|------------|------------|----------------------------|
| Capital Paint and Refinish | 1 | Each | \$5.54 ^a |
| Brault Auto Paint & Supply, Inc. | 1 | Each | \$6.38 ^b |
| American Industrial Supply (Apel Enterprises, LLC) | 1 | Each | \$8.75 |

Line 14 Misc. Automotive Painting Supplies, Body Filler

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>UNIT PRICE</u> |
|--|------------|------------|-----------------------------|
| Brault Auto Paint & Supply, Inc. | 1 | Gallon | \$32.00 ^a |
| Capital Paint and Refinish | 1 | Gallon | \$36.45 ^b |
| American Industrial Supply (Apel Enterprises, LLC) | 1 | Gallon | \$37.55 |

Line 15 Misc. Automotive Painting Supplies, Polyester Fiberglass Resin

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>UNIT PRICE</u> |
|---|------------|------------|------------------------------|
| Capital Paint and Refinish | 1 | Gallon | \$23.22 ^a |
| Brault Auto Paint & Supply, Inc. | 1 | Gallon | \$113.90 ^b |

Line 16 Misc. Automotive Painting Supplies, Spray Can, Black Paint 12 oz.

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>UNIT PRICE</u> |
|--|------------|------------|-------------------|
| Capital Paint and Refinish | 1 | Can | \$4.89 |
| American Industrial Supply (Apel Enterprises, LLC) | 1 | Can | \$8.65 |
| Brault Auto Paint & Supply, Inc. | 1 | Can | \$10.00 |