



To: Bill Powell
Assistant Superintendent of Support Services

From: Paula Ross
Chief Technology Officer

Date: February 28, 2019

Re: Internet Port and Related Services at Data Center 4
Annual Contract #19-07-7162R-RFP

The following bids were received and opened at 3:00 p.m., Wednesday, January 9, 2019 as advertised and specified in documents concerning **Annual Contract #19-07-7162R-RFP Internet Port and Related Services at Data Center 4**. The bids received are located on page 2.

Recommendation: PS Lightwave

Funding: M & O Funds

Estimated Expenditure: \$123,840.00

Contract Term: July 1, 2019 - June 30, 2020

Renewal: 1 Year

kb



To: Paula Ross, Chief Technology Officer

From: Karen Fuller, Director of Networks Infrastructure and Communications

CC: David Deitsch, ECN Manager
Jennifer Miller, Director of Cybersecurity, Acquisitions, and Performance Excellence
Kim Bowlin, Technology Project Specialist

Re: Internet Port and Related Services at Data Center 4 19-07-7162R-RFP

The purpose of the Internet Port and Related Services at Data Center 4 RFP was to identify a vendor that could assist the Cypress Fairbanks Independent School District (CFISD or the District) with Internet Port Service at Data Center 4 which is located at Cyrus One, 5170 Westway Parkway, Houston, Texas.

CFISD initially filed a 470 for potential E-Rate reimbursement and then issued Internet Port and Related Services at Data Center 4 19-07-7162R-RFP. Pricing was requested for Internet Port Services. The District received three (3) proposals from vendors. The recommendation of the bid evaluation committee is to award services to PS Lightwave. They scored 93.6 out of 100 and provided the best value to the District. Cyrus One West is an optical core node for PS Lightwave's infrastructure. Additionally, PS Lightwave is directly connected to upstream Internet Service Providers at 100GB allowing PS Lightwave to provide scalable bandwidth to CFISD. The District currently uses PS Lightwave as a fiber provider as part of the 2014 bond technology infrastructure upgrade.

The committee felt that PS Lightwave was well positioned to meet the Internet utilization needs of CFISD's students and staff by providing burstable bandwidth and scalability. The committee is recommending a one (1) year contract with the option to renew for an additional year. This contract would provide the same bandwidth of service (12 Gbps) for \$5160 per month versus \$5550 per month from the current provider. Thus, saving the district \$390 per month and \$4680.00 annually.

A handwritten signature in blue ink, appearing to be "K. Fuller", is written over a horizontal line.

Karen Fuller

Director Network Infrastructure & Communication

Bid Evaluation Template

470-Form #: 190004454

RFP Close Date:

Jan. 9, 2019

Service description:

Internet Port and Related Services at Data Center 4

Funding Year: 2019-2020

School Name:

Cypress-Fairbanks ISD

Factor(s)	Total Pts.			
		AT&T	Cogents Communication, Inc.	PS Lightwave
<i>SPIN</i>		143001192	143025258	143035542
<i>Date bid was received</i>		1/9/2019 13:52	1/9/2019 9:15	1/9/2019 16:03
Price of eligible service/product	23	23.0	19.0	20.3
Reputation of vendor and of vendor's service/product	10	5	5.93	8.95
Quality of vendor's service/product	20	20	20	20
Service/product meets school needs	15	5	15	15
Past relationship with vendor	10	5	10	10
Total long term cost to the school	22	19.4	18.2	19.4
Total Points	100	77.4	88.1	93.6

Winning Bidder:	PS Lightwave	\$61,920	1 Year Term
		\$61,920	Optional 1 Year Renewal
Signature of person evaluating:			
Printed Name of person evaluating:	Paula Ross, Karen Fuller, David Deitsch, Michelle Campos, Kim Bowlin: Cypress-Fairbanks ISD; Ed Gifford, Polly Gifford: EPS (Technical Consultant)		
Date of evaluation:	1/9/2018 - 2/9/2018		