



---

**To:** William D. Powell  
Assistant Superintendent of Support Services

**From:** Darin Crawford  
Nutrition Services Director

**Date:** June 1, 2020

**Re:** Farm to School Produce for Nutrition Services  
Annual Contract #20-07-3425RFP

The following bids were received and opened at 1:00 p.m. on Monday, March 30, 2020, as advertised and specified in documents concerning **Annual Contract #20-07-3425RFP**. The bids received are located on pages 2-3.

<sup>a</sup> Recommendation based on overall low bidder for related items that met specifications.

<sup>b</sup> Does not meet specifications: Not sourced from a local Texas farm or a farm on a Texas bordering state.

**Recommendation:** Farm to Table, LLC

**Funding:** Nutrition Services Funds

**Estimated Expenditure:** \$77,257.20

**Contract Term:** July 1, 2020 - December 31, 2020

**Renewal:** 6 Months

jm

**Line 1 August Availability - Watermelon, 22 - 24 LBS each Pack Size 1 Count**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
<b>Farm to Table, LLC</b>	<b>4031</b>	<b>880</b>	<b>Each</b>	<b>\$0.2095</b>	<b>\$4.19</b>
Brothers Produce, Inc.	91280	880	Each	\$0.30	\$7.00

**Line 2 September Availability - Peaches, Pack Size 25 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1848	100	CS	\$1.50	\$30.00 <sup>a</sup>
<b>Farm to Table, LLC</b>	<b>4402</b>	<b>100</b>	<b>CS</b>	<b>\$1.56</b>	<b>\$39.00</b>

**Line 3 October Availability - Cucumbers Pack Size 55 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1640	100	CS	\$0.43	\$19.50 <sup>b</sup>
<b>Farm to Table, LLC</b>	<b>4062</b>	<b>100</b>	<b>CS</b>	<b>\$0.7555</b>	<b>\$34.00</b>

**Line 4 November Availability - Sweet Potatoes Pack Size 40 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1785	100	CS	\$0.45	\$18.00 <sup>b</sup>
<b>Farm to Table, LLC</b>	<b>4817</b>	<b>100</b>	<b>CS</b>	<b>\$0.85</b>	<b>\$34.00</b>

**Line 5 December Availability - Kale Pack Size 25 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1210	50	CS	\$1.50	\$18.00 <sup>a</sup>
<b>Farm to Table, LLC</b>	<b>4627</b>	<b>50</b>	<b>CS</b>	<b>\$1.35</b>	<b>\$31.00</b>

**Line 6 December Availability - Romaine Lettuce Pack Size 24 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1232	50	CS	\$0.58	\$18.50 <sup>a</sup>
<b>Farm to Table, LLC</b>	<b>4090</b>	<b>50</b>	<b>CS</b>	<b>\$1.28</b>	<b>\$29.00</b>

**Line 7 December Availability - Spinach Pack Size 24 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1660	50	CS	\$1.50	\$21.00 <sup>a</sup>
<b>Farm to Table, LLC</b>	<b>4090</b>	<b>50</b>	<b>CS</b>	<b>\$1.40</b>	<b>\$32.00</b>

**Line 8 January Availability - Broccoli Crowns Pack Size 23 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1034	100	CS	\$0.85	\$17.00 <sup>a</sup>
<b>Farm to Table, LLC</b>	<b>4548</b>	<b>100</b>	<b>CS</b>	<b>\$1.675</b>	<b>\$33.50</b>

**Line 9 January Availability - Cauliflower White Pack Size 25 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1110	100	CS	\$0.80	\$20.00 <sup>b</sup>
<b>Farm to Table, LLC</b>	<b>4572</b>	<b>100</b>	<b>CS</b>	<b>\$1.89</b>	<b>\$2.75</b>

**Line 10 January Availability - Cauliflower Romanesco Pack Size 24 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1264	100	CS	\$1.875	\$30.00 <sup>b</sup>
<b>Farm to Table, LLC</b>	<b>4590</b>	<b>100</b>	<b>CS</b>	<b>\$2.99</b>	<b>\$3.25</b>

**Line 11 February Availability - Carrots Pack Size 25 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	750	100	CS	\$0.60	\$15.00 <sup>b</sup>
<b>Farm to Table, LLC</b>	<b>4562</b>	<b>100</b>	<b>CS</b>	<b>\$0.96</b>	<b>\$24.00</b>

**Line 12 February Availability - Parsnips Pack Size 25 Pund Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1638	100	CS	\$1.40	\$28.00 <sup>b</sup>
<b>[ALT1] Farm to Table, LLC</b>	<b>4811</b>	<b>100</b>	<b>CS</b>	<b>\$2.00</b>	<b>\$50.00</b>
Farm to Table, LLC		100	CS		

**Line 13 February Availability - Radishes Pack Size 25 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	91495	50	CS	\$1.00	\$25.00 <sup>b</sup>
<b>Farm to Table, LLC</b>	<b>4742</b>	<b>50</b>	<b>CS</b>	<b>\$2.25</b>	<b>\$56.25</b>

**Line 14 February Availability - Turnips Pack Size 25 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1670	50	CS	\$0.64	\$16.00 <sup>a</sup>
<b>Farm to Table, LLC</b>	<b>4811</b>	<b>50</b>	<b>CS</b>	<b>\$1.99</b>	<b>\$49.75</b>

**Line 15 March Availability - Cabbage Pack Size 40 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1045	50	CS	\$0.39	\$15.50 <sup>b</sup>
<b>Farm to Table, LLC</b>	<b>4069</b>	<b>50</b>	<b>CS</b>	<b>\$0.725</b>	<b>\$29.00</b>

**Line 16 March Availability - Grapefruit Pack Size 24 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
<b>Farm to Table, LLC</b>	<b>4288</b>	<b>100</b>	<b>CS</b>	<b>\$1.00</b>	<b>\$24.00</b>
Brothers Produce, Inc.	1196	100	CS	\$0.60	\$24.00

**Line 17 March Availability - Oranges Pack Size 24 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
<b>Farm to Table, LLC</b>	<b>3108</b>	<b>100</b>	<b>CS</b>	<b>\$0.888</b>	<b>\$16.00</b>
Brothers Produce, Inc.	1338	100	CS	\$0.60	\$24.00

**Line 18 April Availability - Strawberries Pack Size 12 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1020	100	CS	\$2.50	\$20.00 <sup>b</sup>
<b>Farm to Table, LLC</b>	<b>4247</b>	<b>100</b>	<b>CS</b>	<b>\$5.25</b>	<b>\$42.00</b>

**Line 19 May Availability - Corn Sweet on cob Pack Size 42 Pound Case**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1780	50	CS	\$0.48	\$19.00 <sup>b</sup>
<b>Farm to Table, LLC</b>	<b>4540</b>	<b>50</b>	<b>CS</b>	<b>\$0.583</b>	<b>\$28.50</b>

**Line 20 May Availability - Green Beans Pack Size 22 Pound Carton**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1987	100	CS	\$0.60	\$24.00 <sup>b</sup>
<b>Farm to Table, LLC</b>	<b>4066</b>	<b>100</b>	<b>CS</b>	<b>\$1.36</b>	<b>\$34.00</b>

**Line 21 Year Round Availability - Tomatoes, Grape, Mixed red and Gold Bulk Pack Size 25 LBS**

<u>SUPPLIER</u>	<u>PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>PER POUND</u>	<u>PER CASE</u>
Brothers Produce, Inc.	1401	625	CS	\$2.80	\$28.00 <sup>a</sup>
<b>Farm to Table, LLC</b>	<b>4796</b>	<b>625</b>	<b>CS</b>	<b>\$2.90</b>	<b>\$29.00</b>

**Line 22 Opportunity Buys - Local fresh agricultural products including but not limited to Fruits and Vegetables.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>% MARK UP PER CASE</u>
<b>Farm to Table, LLC</b>	<b>1</b>	<b>CS</b>	<b>20%</b>
Brothers Produce, Inc.	1	CS	