



To: Bill Powell
Assistant Superintendent for Support Services

From: Jennifer Chiu
Director of Procurement Services

Date: February 24, 2021

Re: Emergency Generator Repair Service and Preventative Maintenance
Annual Contract #21-03-6320R-RFP

The following proposals were received and opened at 3:00 p.m., Wednesday, January 27, 2021, as advertised and specified in documents concerning **Annual Contract #21-03-6320R-RFP Emergency Generator Repair Service and Preventative Maintenance**. The proposals received are located on pages 2-4.

^a Award recommendation based on user department's evaluation of overall best value to the District.

Recommendation: Kentech, Inc.

Funding: M & O Funds

Estimated Expenditure: \$150,000.00

Contract Term: March 12, 2021 - March 31, 2022

Renewal: 4 Years

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Line 1 Generator Preventative Maintenance

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
[ALT1] GenSolutions	Per Year	\$466.40
Northstar Industries (Main Marine)	Per Year	\$18,360.00
L.J. Power, Inc.	Per Year	\$25,397.50
KW Power Services, LLC	Per Year	\$31,325.00
<u>Kentech, Inc.</u>	Per Year	<u>\$31,431.00</u> ^a
Generator Service Center	Per Year	\$31,942.50
Loftin Equipment Company	Per Year	\$33,296.50
Generator Service Industrial	Per Year	\$35,101.50
Taylor Sudden Services	Per Year	\$41,833.25
AC/DC Synergy Group, Inc.	Per Year	\$59,900.00
Cummins, Inc.	Per Year	\$61,296.75
GenSolutions	Per Year	\$66,580.60
Generator & Power Systems Service	Per Year	\$82,362.50
Mustang Power (Mustang Machinery)	Per Year	\$90,611.50

Line 2 Labor Charge (regular time) per hour for repair - Journeyman

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
AC/DC Synergy Group, Inc.	Hour	\$80.00
Generator Service Center	Hour	\$80.00
KW Power Services, LLC	Hour	\$80.00
<u>Kentech, Inc.</u>	Hour	<u>\$85.00</u> ^a
Loftin Equipment Company	Hour	\$90.00
GenSolutions	Hour	\$95.00
L.J. Power, Inc.	Hour	\$95.00
Northstar Industries (Main Marine)	Hour	\$95.00
Taylor Sudden Services	Hour	\$99.00
Generator Service Industrial	Hour	\$105.00
Generator & Power Systems Service	Hour	\$115.00
Mustang Power (Mustang Machinery)	Hour	\$162.00
Cummins, Inc.	Hour	\$169.00

Line 3 Labor Charge (regular time) per hour for repair - Apprentice

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
Northstar Industries (Main Marine)	Hour	\$75.00
AC/DC Synergy Group, Inc.	Hour	\$80.00
Generator Service Center	Hour	\$80.00
KW Power Services, LLC	Hour	\$80.00
L.J. Power, Inc.	Hour	\$80.00
<u>Kentech, Inc.</u>	Hour	<u>\$85.00</u> ^a
Loftin Equipment Company	Hour	\$90.00
Generator & Power Systems Service	Hour	\$95.00
GenSolutions	Hour	\$95.00
Taylor Sudden Services	Hour	\$99.00
Generator Service Industrial	Hour	\$105.00
Mustang Power (Mustang Machinery)	Hour	\$162.00
Cummins, Inc.	Hour	\$169.00

Line 4 Labor Charge (regular time) per hour for repair - other Craftsman

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
AC/DC Synergy Group, Inc.	Hour	\$80.00
Generator Service Center	Hour	\$80.00
KW Power Services, LLC	Hour	\$80.00
<u>Kentech, Inc.</u>	Hour	<u>\$85.00</u> ^a
Loftin Equipment Company	Hour	\$90.00
Northstar Industries (Main Marine)	Hour	\$90.00
GenSolutions	Hour	\$95.00
L.J. Power, Inc.	Hour	\$95.00
Generator & Power Systems Service	Hour	\$105.00
Generator Service Industrial	Hour	\$105.00
Mustang Power (Mustang Machinery)	Hour	\$162.00
Cummins, Inc.	Hour	\$169.00

Line 5 Labor Charge (overtime) per hour for repair - Journeyman

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
KW Power Services, LLC	Hour	\$95.00
AC/DC Synergy Group, Inc.	Hour	\$120.00
L.J. Power, Inc.	Hour	\$120.00
Generator Service Center	Hour	\$125.00
<u>Kentech, Inc.</u>	Hour	<u>\$127.50</u> ^a
Loftin Equipment Company	Hour	\$135.00
GenSolutions	Hour	\$142.50
Northstar Industries (Main Marine)	Hour	\$145.00
Taylor Sudden Services	Hour	\$148.50
Generator Service Industrial	Hour	\$157.50
Generator & Power Systems Service	Hour	\$172.50
Mustang Power (Mustang Machinery)	Hour	\$251.00
Cummins, Inc.	Hour	\$253.50

Line 6 Labor Charge (overtime) per hour for repair - Apprentice

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
KW Power Services, LLC	Hour	\$95.00
L.J. Power, Inc.	Hour	\$100.00
Generator & Power Systems Service	Hour	\$105.00
Northstar Industries (Main Marine)	Hour	\$115.00
AC/DC Synergy Group, Inc.	Hour	\$120.00
Generator Service Center	Hour	\$125.00
<u>Kentech, Inc.</u>	Hour	<u>\$127.50</u> ^a
Loftin Equipment Company	Hour	\$135.00
GenSolutions	Hour	\$142.50
Taylor Sudden Services	Hour	\$148.50
Generator Service Industrial	Hour	\$157.50
Mustang Power (Mustang Machinery)	Hour	\$251.00
Cummins, Inc.	Hour	\$253.50

Line 7 Labor Charge (overtime) per hour for repair - other Craftsman

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
KW Power Services, LLC	Hour	\$95.00
Generator & Power Systems Service	Hour	\$115.00
L.J. Power, Inc.	Hour	\$120.00
AC/DC Synergy Group, Inc.	Hour	\$120.00
Generator Service Center	Hour	\$125.00
<u>Kentech, Inc.</u>	Hour	<u>\$127.50</u> ^a
Loftin Equipment Company	Hour	\$135.00
Northstar Industries (Main Marine)	Hour	\$135.00
GenSolutions	Hour	\$142.50
Generator Service Industrial	Hour	\$157.50
Mustang Power (Mustang Machinery)	Hour	\$251.00
Cummins, Inc.	Hour	\$253.50

Line 8 Mileage - charge per mile

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
Generator Service Center	Mile	\$0.00
<u>Kentech, Inc.</u>	Mile	<u>\$0.00</u> ^a
Northstar Industries (Main Marine)	Mile	\$0.56
KW Power Services, LLC	Mile	\$0.85
L.J. Power, Inc.	Mile	\$1.50
Loftin Equipment Company	Mile	\$1.50
AC/DC Synergy Group, Inc.	Mile	\$1.65
GenSolutions	Mile	\$1.95
Generator Service Industrial	Mile	\$2.00
Taylor Sudden Services	Mile	\$2.50
Cummins, Inc.	Mile	\$3.00
Mustang Power (Mustang Machinery)	Mile	\$4.00
Generator & Power Systems Service	Mile	\$75.00

Line 9 Daily rental rate for portable generator sets

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>	<u>SUPPLIER NOTES</u>
<u>Kentech, Inc.</u>	Day	<u>\$0.00</u> ^a	Priced by KW size of genset
KW Power Services, LLC	Day	\$75.00	
Loftin Equipment Company	Day	\$200.00	
Generator Service Center	Day	\$500.00	
Taylor Sudden Services	Day	\$505.00	
AC/DC Synergy Group, Inc.	Day	\$595.00	
L.J. Power, Inc.	Day	\$700.00	
GenSolutions	Day	\$1,099.00	
[ALT1] AC/DC Synergy Group, Inc.	Day	\$1,200.00	
Generator & Power Systems Service	Day	\$3,720.00	

Line 10 Weekly rental rate for portable generator sets

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>	<u>SUPPLIER NOTES</u>
<u>Kentech, Inc.</u>	Week	<u>\$0.00</u> ^a	Priced by KW size of genset
KW Power Services, LLC	Week	\$300.00	
Generator Service Center	Week	\$500.00	
Loftin Equipment Company	Week	\$600.00	
AC/DC Synergy Group, Inc.	Week	\$1,200.00	
L.J. Power, Inc.	Week	\$1,200.00	
Taylor Sudden Services	Week	\$1,477.00	
GenSolutions	Week	\$1,897.00	
[ALT1] AC/DC Synergy Group, Inc.	Week	\$2,600.00	
Generator & Power Systems Service	Week	\$7,985.00	

Line 11 Materials supplied by contractor will be billed at % markup from manufacturer's list price

<u>SUPPLIER</u>	<u>PERCENT MARKUP</u>
Generator Service Industrial	0.2%
AC/DC Synergy Group, Inc.	15.0%
Generator Service Center	15.0%
Northstar Industries (Main Marine)	15.0%
Generator & Power Systems Service	20.0%
<u>Kentech, Inc.</u>	<u>20.0%</u> ^a
Loftin Equipment Company	20.0%
GenSolutions	25.0%
KW Power Services, LLC	25.0%
L.J. Power, Inc.	25.0%
Mustang Power (Mustang Machinery)	35.0%
Taylor Sudden Services	35.0%

Line 12 Additional charges/fees

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
Generator Service Center	Each	\$0.00
Generator Service Industrial	Each	\$0.00
<u>Kentech, Inc.</u>	Each	<u>\$0.00</u> ^a
KW Power Services, LLC	Each	\$0.00
Loftin Equipment Company	Each	\$0.00
Northstar Industries (Main Marine)	Each	\$0.00
Taylor Sudden Services	Each	\$0.00
GenSolutions	Each	\$1.00
L.J. Power, Inc.	Each	\$1.50
AC/DC Synergy Group, Inc.	Each	\$1.75
Mustang Power (Mustang Machinery)	Each	\$306.00