

CYPRESS FAIRBANKS

INDEPENDENT SCHOOL DISTRICT

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To: Paula Ross
Assistant Superintendent of Technology Services and Information Systems

From: Kim Bowlin
Technology Project Specialist

Date: March 9, 2021

Re: Computer Devices, Components and Services #21-05-7037R-RFP
Five Year Contract

The following proposals were received and opened at 2:00 p.m., Friday, January 22, 2021 as advertised and specified in documents concerning proposal #21-05-7037R-RFP CFISD Computer Devices, Components and Services. The proposals received are located on page 2.

Recommendation:	Prime Systems	GTS
	\$16,066,061.00	\$22,926,863.11

Funding:	Federal Funds
	General Funds
	Technology Bond Funds

Estimated Five Year Expenditure: \$38,992,924.11

Contract Term: May 11, 2021 - May 10, 2023

Renewal: Three (3) Optional One (1) Year Terms

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	Administrative Quantities	Instructional Quantities	Arey Jones Proposal	Arey Jones
Standard Laptop	1439		Lenovo Windows 11E Yoga	\$1,096,805.80
		5580	\$762.20	\$4,253,076.00
	4892		Lenovo X13	\$1,295.08
		9650	\$1,089.03	\$10,509,139.50
Performance	257		Lenovo P15	\$494,683.88
		1000	\$1,924.84	\$1,924,840.00
	12		Lenovo P15S	\$14,536.92
		0	\$1,211.41	\$0.00
			Lenovo X1 5 th Gen	
	10		\$1,525.48	\$15,254.80
	640	\$1,525.48	\$976,307.20	
High Perform	6		Lenovo Yoga 5 th Gen	\$9,761.88
	480		\$1,626.98	\$780,950.40
Executive	281		Lenovo Yoga 5th Gen	\$457,181.38
	0		\$1,626.98	\$0.00
Rugged Laptop	56		Dell Latitude 12 Inch 7424 Rugged Extreme	\$91,110.88
	0		\$1,626.98	\$0.00
Chrom ebook	1000		Lenovo 300e	\$301,860.00
	1760		\$301.86	\$531,273.60
Desktop	586		Lenovo M70Q	\$355,649.26
		2193	\$606.91	\$1,330,953.63
	631		Lenovo M70A AIO	\$497,600.29
		0	\$788.59	\$0.00
	80		Lenovo P340	\$94,142.40
		1680	\$1,176.78	\$1,976,990.40
	586		Vesa Mount	\$0.00
	2031		\$0.00	\$0.00
Monitors	1412		Lenovo P244Q-10	\$268,195.28
	3873		\$189.94	\$735,637.62

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Vendor's Total \$33,051,482.48 ^a

CDWG Proposal	CDWG
HP X360 11 G6	\$1,602,340.89
\$1,113.51	\$6,213,385.80
HP X360 830 G8	
\$1,659.24	\$8,117,002.08
\$1,599.14	\$15,431,701.00
HP 1048 G8	\$526,482.49
\$2,048.57	\$2,048,570.00
HP 1048 G8	\$23,009.64
\$1,917.47	\$0.00
HP Zbook G8	
\$1,770.89	\$17,708.90
\$1,883.23	\$1,205,267.20
HP Zbook G8	\$10,625.34
\$1,770.89	\$850,027.20
HP Zbook G8	\$497,620.09
\$1,770.89	\$0.00
HP Zbook G8	\$99,169.84
\$1,770.89	\$0.00
HP x360 11	\$668,910.00
\$668.91	\$1,177,281.60
HP ProDesk 400	\$444,352.08
\$758.28	\$1,662,908.04
HP ProOne 600	\$615,647.77
\$975.67	\$0.00
HP Z2 G5	\$128,315.20
\$1,603.94	\$2,694,619.20
Vesa Mount	\$0.00
	\$0.00
HP E24Q	\$279,053.56
\$197.63	\$765,420.99

\$45,079,418.91

GTS Proposal	GTS
Dell Latitude 3310 (2in1)	\$1,356,545.30
\$942.70	\$5,260,266.00
Dell Latitude 7320 (2in1)	
1523.01	\$7,450,564.92
\$1,370.63	\$13,226,579.50
Dell Precision 7000 (7550)	\$478,575.12
\$1,862.16	\$1,862,160.00
Dell Precision 3000 (3550)	\$16,589.52
\$1,382.46	\$0.00
Dell Latitude 7420 (2in1)	
\$1,567.55	\$15,675.50
\$1,708.26	\$1,093,286.40
Dell Latitude 7420 (2in1)	\$9,998.88
\$1,666.48	\$799,910.40
Dell Latitude 7420 (2in1)	\$468,280.88
\$1,666.48	\$0.00
Dell Latitude 12 Inch 7424 Rugged Extreme	\$175,305.20
\$3,130.45	\$0.00
Dell 3100 (2in1)	\$508,380.00
\$508.38	\$894,748.80
Dell Optiplex 5080 Micro	\$376,323.34
\$642.19	\$1,408,322.67
Dell Optiplex 3280 AIO	\$578,500.80
\$916.80	\$0.00
Dell Precision 3640 Tower	\$110,971.20
\$1,387.14	\$2,330,395.20
Vesa Mount	\$0.00
	\$0.00
Dell P2419H	\$242,609.84
\$171.82	\$665,458.86

\$39,329,448.33

Prime Systems Proposal	Prime Systems
Lenovo Windows 11E Yoga	\$1,082,847.50
\$752.50	\$4,198,950.00
Lenovo X13	
\$1,273.00	\$6,227,516.00
\$1,078.40	\$10,406,560.00
Lenovo P15	\$492,938.85
\$1,918.05	\$1,918,050.00
Lenovo P15S	\$14,619.00
\$1,218.25	\$0.00
Lenovo X1 5 th Gen	
\$1,496.06	\$14,960.60
\$1,695.88	\$1,085,363.20
Lenovo Yoga 5 th Gen	\$9,576.18
\$1,596.03	\$766,094.40
Lenovo Yoga 5th Gen	\$448,484.43
\$1,596.03	\$0.00
Dell Latitude 12 Inch 7424 Rugged Extreme	\$207,489.52
\$3,705.17	\$0.00
Lenovo 300e	\$299,500.00
\$299.50	\$527,120.00
Lenovo M70Q	\$340,876.20
\$581.70	\$1,275,668.10
Lenovo M70A AIO	\$523,307.23
\$829.33	\$0.00
Lenovo P340	\$104,576.80
\$1,307.21	\$2,196,112.80
Vesa Mount	\$8,760.70
\$14.95	\$30,363.45
Lenovo P244Q-10	\$267,912.88
\$189.74	\$734,863.02

\$33,182,510.86

Virtucom Proposal	Virtucom
Lenovo Windows 11E Yoga	\$1,108,605.60
\$770.40	\$4,298,832.00
Lenovo X13	
\$1,296.40	\$6,341,988.80
\$1,092.40	\$10,541,660.00
Lenovo P15	\$505,107.80
\$1,965.40	\$1,965,400.00
Lenovo P15S	\$14,932.80
\$1,244.40	\$0.00
Lenovo X1 5 th Gen	
\$1,523.40	\$15,234.00
\$1,770.80	\$1,133,312.00
Lenovo Yoga 5 th Gen	\$9,740.40
\$1,623.40	\$779,232.00
Lenovo Yoga 5th Gen	\$456,175.40
\$1,623.40	\$0.00
Dell Latitude 12 Inch 7424 Rugged Extreme	\$90,910.40
\$1,623.40	\$0.00
Lenovo 300e	\$318,400.00
\$318.40	\$560,384.00
Lenovo M70Q	\$354,530.00
\$605.00	\$1,326,765.00
Lenovo M70A AIO	\$494,704.00
\$784.00	\$0.00
Lenovo P340	\$101,280.00
\$1,266.00	\$2,126,880.00
Vesa Mount	\$0.00
	\$0.00
Lenovo P244Q-10	\$268,280.00
\$190.00	\$735,870.00

\$33,548,224.20

Xerox Business Solution Proposal	Xerox Business Solutions
Lenovo Windows 11E Yoga	\$1,126,003.11
\$782.49	\$4,366,294.20
Lenovo X13	
1292.69	\$6,323,839.48
\$1,098.81	\$10,603,516.50
Lenovo P15	\$498,747.05
\$1,940.65	\$1,940,650.00
Lenovo P15S	\$14,900.04
\$1,241.67	\$0.00
Lenovo X1 5 th Gen	
\$1,512.08	\$15,120.80
\$2,098.81	\$1,343,238.40
Lenovo Yoga 5 th Gen	\$9,684.72
\$1,614.12	\$774,777.60
Lenovo Yoga 5th Gen	\$475,072.65
\$1,690.65	\$0.00
Dell Latitude 12 Inch 7424 Rugged Extreme	\$94,676.40
\$1,690.65	\$0.00
Lenovo 300e	\$317,180.00
\$317.18	\$558,236.80
Lenovo M70Q	\$328,628.80
\$560.80	\$1,229,834.40
Lenovo M70A AIO	\$491,706.75
\$779.25	\$0.00
Lenovo P340	\$97,108.80
\$1,213.86	\$2,039,284.80
Vesa Mount	\$0.00
	\$0.00
Lenovo P244Q-10	\$265,950.20
\$188.35	\$729,479.55

\$33,643,931.05

Recommended Award

^a Vendor did not propose full offering of product.

Contingency

\$20,842,602.83

\$2,084,260.28

Estimated 5 year Expenditure

\$22,926,863.11

\$14,605,510.00

\$1,460,551.00

\$16,066,061.00