



**To:** Bill Powell  
Assistant Superintendent for Support Services

**From:** Jennifer Chiu  
Director of Procurement Services

**Date:** April 14, 2021

**Re:** Building Materials and General MRO Supplies  
Annual Contract #21-06-6100

The following proposals were received and opened at 3:00 p.m., Wednesday, March 24, 2021, as advertised and specified in documents concerning **Annual Contract #21-06-6100 Building Materials and General MRO Supplies**. The proposals received are located on pages 2-6.

**Recommendation:** Award contracts to each of the vendors listed per line item.

**Funding:** M & O Funds

**Estimated Expenditure:** \$1,000,000.00

**Contract Term:** June 1, 2021 - May 31, 2022

**Renewal:** 2 Years

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**Line 1 ELECTRICAL - to include, but not limited to:**

- 1) Conduit, EMT
- 2) Conduit, Rigid
- 3) Conduit, PVC
- 4) Wire, Copper
- 5) Wire, Aluminum

<u>SUPPLIER</u>	<u>MINIMUM PERCENT OFF</u>
Anixter, Inc.	15.0%
Big Z Lumber Comany	15.0%
CAPP	1.0%
City Supply Company, Inc.	10.0%
Coburn Supply Company	25.0%
Consolidated Electrical Distributors (CED)	25.0%
Cypress Ace Hardware (Murff Enterprises, Inc.)	5.0%
Cypress Lawn & Turf Equipment	10.0%
Dealers Electrical Supply Co.	0.0%
Elliott Electric Supply	20.0%
Facility Solutions Group, Inc	25.0%
Ferguson Facilities Supply	30.0%
Gexpro (General Supply & Services)	0.0%
Global Industrial (Global Equipment Co., Inc.)	0.0%
Grainger	26.0%
Graybar	5.0%
Hunton Distribution	20.0%
Indoff, Inc.	0.0%
Irrigation Station	0.0%
Johnstone Supply (EPMA, Corp.)	45.0%
Langham Creek Ace Hardware (CNOS Enterprises, Inc.)	10.0%
Lawson Products, Inc.	73.0%
MSC Industrial Supply	20.0%
RAM Products, LTD	38.0%
Steel Supply, L.P.	0.0%
Voss Lighting (Voss Electric Company)	0.0%
Wholesale Electric	20.0%

**Line 2 PLUMBING - to include, but not limited to:**

- 1) Pipe, Black
- 2) Pipe, Copper
- 3) Pipe, PVC

<u>SUPPLIER</u>	<u>MINIMUM PERCENT OFF</u>
A C Plumbing Supply, Inc.	10.0%
Apple Specialties	40.0%
Big Z Lumber Comany	15.0%
CAPP	1.0%
City Supply Company, Inc.	15.0%
Coburn Supply Company	30.0%
Competitive Choice, Inc.	12.0%
Cypress Ace Hardware (Murff Enterprises, Inc.)	5.0%
Cypress Lawn & Turf Equipment	10.0%
Ferguson Facilities Supply	30.0%
Global Industrial (Global Equipment Co., Inc.)	0.0%
Grainger	23.0%
Hunton Distribution	20.0%
Indoff, Inc.	0.0%
Irrigation Station	0.0%
J.L. Powell & Associates, Inc.	0.0%
Johnson Supply Company	55.0%
Langham Creek Ace Hardware (CNOS Enterprises, Inc.)	10.0%
Lawson Products, Inc.	66.0%
Marks Plumbing Parts (John W Gasparini, Inc.)	5.0%
MSC Industrial Supply	20.0%
RAM Products, LTD	38.0%
Steel Supply, L.P.	0.0%
TMS South, Inc. (Total Maintenance Solutions South, Inc.)	25.0%
United Refrigeration	50.0%
Wholesale Electric	20.0%

**Line 3 HVAC - to include, but not limited to:**

- 1) Tubing, Copper**
- 2) Compressor, Copeland**
- 3) Compressor, Embraco**
- 4) Compressor, Tecumseh**

<u>SUPPLIER</u>	<u>MINIMUM PERCENT OFF</u>
CAPP	1.0%
City Supply Company, Inc.	8.0%
Coburn Supply Company	25.0%
Cypress Ace Hardware (Murff Enterprises, Inc.)	5.0%
Cypress Lawn & Turf Equipment	10.0%
Ferguson Facilities Supply	30.0%
Global Industrial (Global Equipment Co., Inc.)	0.0%
Grainger	20.0%
Hunton Distribution	20.0%
Indoff, Inc.	0.0%
J.L. Powell & Associates, Inc.	0.0%
Johnson Supply Company	55.0%
Johnstone Supply (EPMA, Corp.)	45.0%
Langham Creek Ace Hardware (CNOS Enterprises, Inc.)	10.0%
MSC Industrial Supply	20.0%
RAM Products, LTD	38.0%
Southwest Texas Equipment Distributors	0.0%
United Refrigeration	50.0%
Wholesale Electric	20.0%

**Line 4 CARPENTRY - to include, but not limited to:**

- 1) Lumber**
- 2) Fasteners**
- 3) Shelving**
- 4) Casters**
- 5) Flooring**
- 6) Roofing**
- 7) Locks**

<u>SUPPLIER</u>	<u>MINIMUM PERCENT OFF</u>
Acme Architectural Hardware	50.0%
Anixter, Inc.	25.0%
Big Z Lumber Comany	10.0%
Circle Saw	0.0%
Cypress Ace Hardware (Murff Enterprises, Inc.)	5.0%
Cypress Lawn & Turf Equipment	10.0%
Ferguson Facilities Supply	30.0%
Global Industrial (Global Equipment Co., Inc.)	0.0%
Grainger	18.0%
Hardwood Products	0.0%
Herbert L Flake Co.	35.0%
Indoff, Inc.	0.0%
JL Hardware Supply LLC	15.0%
Langham Creek Ace Hardware (CNOS Enterprises, Inc.)	10.0%
Lawson Products, Inc.	35.0%
MSC Industrial Supply	20.0%
RAM Products, LTD	38.0%
Rockler Woodworking and Hardware (Rockler Retail Group, Inc.)	0.0%
Southwest Texas Equipment Distributors	0.0%
Steel Supply, L.P.	0.0%
Wholesale Electric	20.0%

**Line 5 CHEMICALS - to include, but not limited to:**

- 1) Cleaning
- 2) Deodorizing
- 3) Solvent

<u>SUPPLIER</u>	<u>MINIMUM PERCENT OFF</u>
A C Plumbing Supply, Inc.	10.0%
AlSCO	0.0%
Applied Industrial Technologies	17.94%
Big Z Lumber Comany	15.0%
Brookside Equipment Sales, Inc.	0.0%
Buckeye Cleaning Center-Houston	15.0%
City Supply Company, Inc.	10.0%
Competitive Choice, Inc.	12.0%
Cypress Ace Hardware (Murff Enterprises, Inc.)	5.0%
Cypress Lawn & Turf Equipment	10.0%
Ferguson Facilities Supply	30.0%
Global Industrial (Global Equipment Co., Inc.)	0.0%
Grainger	25.0%
High Point Sanitary (Western-BRW Paper Company, Inc.)	5.0%
Hunton Distribution	20.0%
Indoff, Inc.	0.0%
Irrigation Station	0.0%
Johnson Supply Company	55.0%
Johnstone Supply (EPMA, Corp.)	45.0%
Langham Creek Ace Hardware (CNOS Enterprises, Inc.)	10.0%
Lawson Products, Inc.	59.0%
Momar, Inc.	3.0%
MSC Industrial Supply	20.0%
Namco Mfg, Inc.	25.0%
RAM Products, LTD	38.0%
Southwest Texas Equipment Distributors	0.0%
The Sherwin Williams Company	35.0%
United Refrigeration	50.0%
Wholesale Electric	20.0%

**Line 6 BATTERIES - to include, but not limited to:**

- 1) Rechargeable, gel cell
- 2) Large equipment

<u>SUPPLIER</u>	<u>MINIMUM PERCENT OFF</u>
AlSCO	0.0%
Anixter, Inc.	15.0%
Applied Industrial Technologies	15.15%
Batteries Plus (Kingdom Alliance, LLC)	30.0%
Big Z Lumber Comany	10.0%
Brookside Equipment Sales, Inc.	0.0%
Buckeye Cleaning Center-Houston	10.0%
Circle Saw	0.0%
City Supply Company, Inc.	10.0%
Competitive Choice, Inc.	12.0%
Cypress Ace Hardware (Murff Enterprises, Inc.)	0.0%
Cypress Lawn & Turf Equipment	10.0%
Elliott Electric Supply	10.0%
Ferguson Facilities Supply	30.0%
Gexpro (General Supply & Services)	0.0%
Global Industrial (Global Equipment Co., Inc.)	0.0%
Grainger	22.0%
High Point Sanitary (Western-BRW Paper Company, Inc.)	5.0%
Indoff, Inc.	0.0%
Interstate All Battery	10.0%
Irrigation Station	0.0%
Johnstone Supply (EPMA, Corp.)	45.0%
Langham Creek Ace Hardware (CNOS Enterprises, Inc.)	10.0%
Lawson Products, Inc.	65.0%
MSC Industrial Supply	20.0%
RAM Products, LTD	38.0%
Voss Lighting (Voss Electric Company)	0.0%
Wholesale Electric	20.0%

Line 7 **TOOLS - to include, but not limited to:**

- 1) Handheld
- 2) Power
- 3) Ladders

<u>SUPPLIER</u>	<u>MINIMUM PERCENT OFF</u>
A C Plumbing Supply, Inc.	10.0%
Anixter, Inc.	15.0%
Applied Industrial Technologies	12.48%
Big Z Lumber Comany	15.0%
Brookside Equipment Sales, Inc.	0.0%
Circle Saw	0.0%
City Supply Company, Inc.	15.0%
Coburn Supply Company	25.0%
Competitive Choice, Inc.	12.0%
Consolidated Electrical Distributors (CED)	25.0%
Cypress Ace Hardware (Murff Enterprises, Inc.)	0.0%
Cypress Lawn & Turf Equipment	10.0%
Dealers Electrical Supply Co.	0.0%
Elliott Electric Supply	15.0%
Ferguson Facilities Supply	30.0%
Gexpro (General Supply & Services)	0.0%
Global Industrial (Global Equipment Co., Inc.)	0.0%
Grainger	14.0%
Graybar	12.0%
Herbert L Flake Co.	35.0%
Hunton Distribution	20.0%
Indoff, Inc.	0.0%
Irrigation Station	0.0%
Johnson Supply Company	50.0%
Johnstone Supply (EPMA, Corp.)	45.0%
Langham Creek Ace Hardware (CNOS Enterprises, Inc.)	10.0%
Lawson Products, Inc.	63.0%
Momar, Inc.	3.0%
MSC Industrial Supply	20.0%
RAM Products, LTD	38.0%
Rockler Woodworking and Hardware (Rockler Retail Group, Inc.)	0.0%
Snap-on Industrial, a Division of IDSC Holdings, LLC	25.0%
Steel Supply, L.P.	0.0%
The Sherwin Williams Company	35.0%
United Refrigeration	50.0%
Wholesale Electric	20.0%

Line 8 **CATALOG - Discount off all offerings in vendor catalog.**

<u>SUPPLIER</u>	<u>MINIMUM PERCENT OFF</u>
A C Plumbing Supply, Inc.	10.0%
Acme Architectural Hardware	0.0%
Anixter, Inc.	15.0%
Applied Industrial Technologies	10.0%
Batteries Plus (Kingdom Alliance, LLC)	25.0%
Big Z Lumber Comany	15.0%
Brookside Equipment Sales, Inc.	0.0%
Buckeye Cleaning Center-Houston	10.0%
Circle Saw	0.0%
City Supply Company, Inc.	10.0%
Coburn Supply Company	25.0%
Competitive Choice, Inc.	12.0%
Consolidated Electrical Distributors (CED)	25.0%
Cypress Ace Hardware (Murff Enterprises, Inc.)	0.0%
Cypress Lawn & Turf Equipment	10.0%
Dealers Electrical Supply Co.	0.0%
Elliott Electric Supply	10.0%
Facility Solutions Group, Inc	25.0%
Ferguson Facilities Supply	30.0%
Gexpro (General Supply & Services)	5.0%
Global Industrial (Global Equipment Co., Inc.)	0.0%

**Line 8 CATALOG - Discount off all offerings in vendor catalog. (continued)**

<u>SUPPLIER</u>	<u>MINIMUM PERCENT OFF</u>
Grainger	5.0%
Graybar	10.0%
Halo Branded Solutions	5.0%
Herbert L Flake Co.	0.0%
High Point Sanitary (Western-BRW Paper Company, Inc.)	5.0%
Hunton Distribution	20.0%
Indoff, Inc.	0.0%
Irrigation Station	0.0%
J.L. Powell & Associates, Inc.	0.0%
Johnson Supply Company	50.0%
Johnstone Supply (EPMA, Corp.)	45.0%
Langham Creek Ace Hardware (CNOS Enterprises, Inc.)	10.0%
Lawson Products, Inc.	35.0%
Longhorn, Inc.	50.0%
Marks Plumbing Parts (John W Gasparini, Inc.)	5.0%
Momar, Inc.	3.0%
MSC Industrial Supply	20.0%
Namco Mfg, Inc.	25.0%
RAM Products, LTD	38.0%
Rockler Woodworking and Hardware (Rockler Retail Group, Inc.)	0.0%
Snap-on Industrial, a Division of IDSC Holdings, LLC	25.0%
Southwest Texas Equipment Distributors	0.0%
Steel Supply, L.P.	0.0%
The Sherwin Williams Company	20.0%
TMS South, Inc. (Total Maintenance Solutions South, Inc.)	25.0%
United Refrigeration	50.0%
Voss Lighting (Voss Electric Company)	0.0%
Wholesale Electric	20.0%