



To: Bill Powell
Assistant Superintendent for Support Services

From: Jennifer Chiu
Director of Procurement Services

Date: August 19, 2021

Re: Automotive - Supreme Body, Todco, Waltco, Maxon and Knapheide Parts & Labor
Annual Contract #21-09-5563R-RFP

The following proposals were received and opened at 3:00 p.m., Wednesday, July 28, 2021, as advertised and specified in documents concerning **Annual Contract #21-09-5563R-RFP Automotive - Supreme Body, Todco, Waltco, Maxon and Knapheide Parts & Labor**. The proposals received are located on pages 2-3.

Recommendation: General Body
Sam and Sons Truck and Trailer (Olivo Enterprises, Inc., dba Sam & Sons Trailer Equipment)
Trailer Wheel & Frame, Inc.

Funding: M & O Funds

Estimated Expenditure: \$75,000.00

Contract Term: October 1, 2021 - September 30, 2022

Renewal: 4 Years

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Line 1 Module Flashing				
<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	
<u>Trailer Wheel & Frame, Inc.</u>	1	Each	<u>\$0.00</u>	
Line 2 Supreme Body Parts Price/Manufacturer's list discount (plus or minus)				
<u>SUPPLIER</u>				<u>PERCENT OFF</u>
<u>Sam and Sons Truck and Trailer (Olivo Enterprises, Inc., dba Sam & Sons Trailer Equipment)</u>				<u>5.0%</u>
<u>Trailer Wheel & Frame, Inc.</u>				<u>0.0%</u>
Line 3 Shop hourly rate for Supreme Body Parts				
<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	
<u>Sam and Sons Truck and Trailer (Olivo Enterprises, Inc., dba Sam & Sons Trailer Equipment)</u>	1	Hour	<u>\$85.00</u>	
<u>Trailer Wheel & Frame, Inc.</u>	1	Hour	<u>\$92.00</u>	
Line 4 Todco Door Parts Price/Manufacturer's list discount (plus or minus)				
<u>SUPPLIER</u>				<u>PERCENT OFF</u>
<u>Trailer Wheel & Frame, Inc.</u>				<u>10.0%</u>
<u>Sam and Sons Truck and Trailer (Olivo Enterprises, Inc., dba Sam & Sons Trailer Equipment)</u>				<u>5.0%</u>
Line 5 Shop hourly rate for Todco Door Parts				
<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	
<u>Sam and Sons Truck and Trailer (Olivo Enterprises, Inc., dba Sam & Sons Trailer Equipment)</u>	1	Hour	<u>\$85.00</u>	
<u>Trailer Wheel & Frame, Inc.</u>	1	Hour	<u>\$92.00</u>	
Line 6 Waltco Lift Parts Price/Manufacturer's list discount (plus or minus)				
<u>SUPPLIER</u>				<u>PERCENT OFF</u>
<u>Sam and Sons Truck and Trailer (Olivo Enterprises, Inc., dba Sam & Sons Trailer Equipment)</u>				<u>15.0%</u>
<u>Trailer Wheel & Frame, Inc.</u>				<u>0.0%</u>
Line 7 Shop hourly rate for Waltco Lift Parts				
<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	
<u>Sam and Sons Truck and Trailer (Olivo Enterprises, Inc., dba Sam & Sons Trailer Equipment)</u>	1	Hour	<u>\$85.00</u>	
<u>Trailer Wheel & Frame, Inc.</u>	1	Hour	<u>\$92.00</u>	
Line 8 Maxon Lift Parts Price/Manufacturer's list discount (plus or minus)				
<u>SUPPLIER</u>				<u>PERCENT OFF</u>
<u>Sam and Sons Truck and Trailer (Olivo Enterprises, Inc., dba Sam & Sons Trailer Equipment)</u>				<u>15.0%</u>
<u>Trailer Wheel & Frame, Inc.</u>				<u>0.0%</u>
Line 9 Shop hourly rate for Maxon Lift Parts				
<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	
<u>Sam and Sons Truck and Trailer (Olivo Enterprises, Inc., dba Sam & Sons Trailer Equipment)</u>	1	Hour	<u>\$85.00</u>	
<u>Trailer Wheel & Frame, Inc.</u>	1	Hour	<u>\$92.00</u>	
Line 10 Knapheide Parts Price/Manufacturer's list discount (plus or minus)				
<u>SUPPLIER</u>				<u>PERCENT OFF</u>
<u>Sam and Sons Truck and Trailer (Olivo Enterprises, Inc., dba Sam & Sons Trailer Equipment)</u>				<u>10.0%</u>
<u>Trailer Wheel & Frame, Inc.</u>				<u>0.0%</u>
<u>General Body</u>				<u>0.0%</u>

Line 11 Shop hourly rate for Knapheide Parts

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Sam and Sons Truck and Trailer (Olivo Enterprises, Inc., dba Sam & Sons Trailer Equipment)</u>	1	Hour	<u>\$85.00</u>
<u>Trailer Wheel & Frame, Inc.</u>	1	Hour	<u>\$92.00</u>
<u>General Body</u>	1	Hour	<u>\$120.00</u>

Line 12 Trailer Parts Price/Manufacturer's list discount (plus or minus)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Trailer Wheel & Frame, Inc.</u>	<u>10.0%</u>

Line 13 Shop hourly rate for Trailer Parts

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Sam and Sons Truck and Trailer (Olivo Enterprises, Inc., dba Sam & Sons Trailer Equipment)</u>	1	Hour	<u>\$85.00</u>
<u>Trailer Wheel & Frame, Inc.</u>	1	Hour	<u>\$92.00</u>